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Company Information / Capital Breakdown

Number of Shares (in thousands)	Current Quarter 9/30/2020
Paid-in Capital	
Common	66,086,364
Preferred	0
Total	66,086,364
Treasury Shares	
Common	0
Preferred	0
Total	0

Parent Company Financial Statements / Balance Sheet – Assets**(In thousands of R\$)**

Code	Description	Current quarter 9/30/2020	Previous year 12/31/2019
1	Total Assets	216,027	226,224
1.01	Current Assets	108,616	121,805
1.01.01	Cash and Cash Equivalents	40,598	44,090
1.01.02	Financial Investments	5,179	21,149
1.01.02.03	Financial Investments Measured at Amortized Cost	5,179	21,149
1.01.03	Accounts Receivable	30,054	30,366
1.01.03.01	Accounts Receivable from Clients	30,054	30,366
1.01.04	Inventories	26,343	20,129
1.01.06	Recoverable Taxes	2,252	2,037
1.01.06.01	Current Recoverable Taxes	2,252	2,037
1.01.08	Other Current Assets	4,190	4,034
1.01.08.03	Other	4,190	4,034
1.01.08.03.01	Advances and Prepayments	614	414
1.01.08.03.02	Loans Granted	703	1,055
1.01.08.03.03	Prepaid Expenses	2,368	1,855
1.01.08.03.04	Other Assets	505	710
1.02	Non-Current Assets	107,411	104,419
1.02.01	Long-Term Assets	28,511	22,010
1.02.01.03	Financial Investments Measured at Amortized Cost	12,335	3,224
1.02.01.04	Accounts Receivable	8,368	7,760
1.02.01.04.01	Trade Receivables	8,368	7,760
1.02.01.07	Deferred Taxes	3,530	5,875
1.02.01.07.01	Deferred Income Tax and Social Contribution	3,530	5,875
1.02.01.10	Other Non-Current Assets	4,278	5,151
1.02.01.10.01	Non-current Assets for Sale	868	532
1.02.01.10.04	Judicial Deposits	1,812	1,987
1.02.01.10.05	Loans Granted	1,491	1,671
1.02.01.10.06	Other Assets	107	961
1.02.02	Investments	681	796
1.02.02.01	Equity Interest	681	796
1.02.02.01	Interest in Subsidiaries	661	776
1.02.02.01.04	Other Investments	20	20
1.02.03	Property, Plant and Equipment	73,721	74,730
1.02.03.01	Property, Plant and Equipment in Use	70,455	72,637
1.02.03.03	Property, Plant and Equipment in Progress	3,266	2,093
1.02.04	Intangible Assets	4,498	6,883
1.02.04.01	Intangible Assets	4,498	6,883
1.02.04.01.02	Intangible Assets in Use	4,498	6,883

Parent Company Financial Statements / Balance Sheet – Liabilities**(In thousands of R\$)**

Code	Description	Current quarter 9/30/2020	Previous year 12/31/2019
2	Total Liabilities	216,027	226,224
2.01	Current Liabilities	53,110	57,169
2.01.01	Payroll and Related Charges	4,129	2,611
2.01.01.01	Social Charges	856	698
2.01.01.02	Labor Liabilities	3,273	1,913
2.01.02	Trade Payables	6,222	1,434
2.01.02.01	Domestic Suppliers	6,003	1,434
2.01.02.02	Foreign Suppliers	219	0
2.01.03	Tax Liabilities	3,846	1,825
2.01.03.01	Federal Tax Liabilities	2,713	1,292
2.01.03.01.01	Income Tax and Social Contribution Payable	884	0
2.01.03.01.02	Other Tax and Federal Liabilities	1,829	1,292
2.01.03.02	State Tax Liabilities	1,129	526
2.01.03.03	Municipal Tax Liabilities	4	7
2.01.05	Other Liabilities	37,983	49,279
2.01.05.02	Other	37,983	49,279
2.01.05.02.01	Dividends and Interest on Equity Payable	16,475	4,393
2.01.05.02.03	Share-Based Payment Obligations	0	24,266
2.01.05.02.04	Advances from Clients	15,632	15,329
2.01.05.02.05	Other Current Liabilities	5,876	5,291
2.01.06	Provisions	930	2,020
2.01.06.02	Other Provisions	930	2,020
2.01.06.02.04	Provision for Termination of Commercial Relationship with Reseller	930	2,020
2.02	Non-Current Liabilities	9,308	9,013
2.02.02	Other Liabilities	287	212
2.02.02.02	Other	287	212
2.02.02.02.03	Tax Liabilities	0	77
2.02.02.02.06	Other Non-Current Liabilities	287	135
2.02.04	Provisions	9,021	8,801
2.02.04.01	Provisions for Tax, Social Security, Labor and Civil Liabilities	9,021	8,801
2.02.04.01.01	Provisions for Tax Liabilities	748	791
2.02.04.01.02	Provisions for Social Security and Labor Liabilities	1,638	1,186
2.02.04.01.03	Provisions for Civil Liabilities	6,635	6,824
2.03	Equity	153,609	160,042
2.03.01	Paid-in Capital	147,000	147,000
2.03.04	Profit Reserves	899	12,981
2.03.04.01	Legal reserve	899	899
2.03.04.08	Proposed Additional Dividend	0	12,082
2.03.05	Retained Earnings/Accumulated Losses	5,316	0
2.03.07	Accumulated Conversion Adjustments	394	61

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ITR – Quarterly Information – September 30, 2020- UNICASA INDUSTRIA DE MOVEIS S.A.

Version: 2

Parent Company Financial Statements / Statement of Income
(In thousands of R\$)

Code	Description	Current quarter	YTD current year	Same quarter of	YTD previous year
		7/1/2020 to 9/30/2020	1/1/2020 to 9/30/2020	previous year 7/1/2019 to 9/30/2019	1/1/2019 to 9/30/2019
3.01	Income from Sale of Goods and/or Services	40,886	96,888	38,177	103,821
3.02	Cost of Goods Sold and/or Services	-25,418	-61,788	-23,532	-64,190
3.03	Gross Profit	15,468	35,100	14,645	39,631
3.04	Operating Expenses/Income	-8,011	-27,660	-9,332	-26,121
3.04.01	Selling Expenses	-5,088	-18,515	-6,318	-16,294
3.04.02	General and Administrative Expenses	-3,670	-10,389	-3,382	-11,524
3.04.04	Other Operating Income	1,594	3,377	525	1,751
3.04.05	Other Operating Expenses	-424	-424	-146	-124
3.04.06	Equity Income (Loss)	-423	-1,709	-11	70
3.05	Earnings Before Financial Result and Taxes	7,457	7,440	5,313	13,510
3.06	Financial Result	884	1,605	1,529	3,962
3.06.01	Financial Income	2,315	6,207	2,158	5,344
3.06.02	Financial Expenses	-1,431	-4,602	-629	-1,382
3.07	Earnings Before Income Taxes	8,341	9,045	6,842	17,472
3.08	Income and Social Contribution Taxes on Income	-3,187	-3,729	-2,450	-6,054
3.08.01	Current	-982	-1,383	0	0
3.08.02	Deferred	-2,205	-2,346	-2,450	-6,054
3.09	Net Income (Loss) from Continuing Operations	5,154	5,316	4,392	11,418
3.11	Net Income (Loss) for the Period	5,154	5,316	4,392	11,418
3.99	Earnings per Share - (R\$/Share)				
3.99.01	Basic Earnings per Share				
3.99.01.01	Common	0.07799	0.08044	0.06646	0.17277
3.99.02	Diluted Earnings per Share				
3.99.02.01	Common	0.07799	0.08044	0.06646	0.17277

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ITR – Quarterly Information – September 30, 2020- UNICASA INDUSTRIA DE MOVEIS S.A.

Version: 2

Parent Company Financial Statements / Statement of Comprehensive Income

(In thousands of R\$)

Code	Description	Current quarter	YTD current year	Same quarter of	YTD previous year
		7/1/2020 to 9/30/2020	1/1/2020 to 9/30/2020	previous year 7/1/2019 to 9/30/2019	1/1/2019 to 9/30/2019
4.01	Net Income for the Period	5,154	5,316	4,392	11,418
4.02	Other Comprehensive Income	5	394	77	77
4.03	Comprehensive Income (Loss) for the Period	5,159	5,710	4,469	11,495

Parent Company Financial Statements / Statement of Cash Flows – Indirect Method**(In thousands of R\$)**

Code	Description	Year-to-date 1/1/2020 to 9/30/2020	Previous year 1/1/2019 to 9/30/2019
6.01	Net Cash from Operating Activities	19,347	28,277
6.01.01	Cash Provided by Operations	19,304	21,513
6.01.01.01	Net Income before Income and Social Contribution Taxes	9,045	17,472
6.01.01.02	Depreciation and Amortization	6,552	6,537
6.01.01.03	Exchange Variation – Trade Receivables	52	142
6.01.01.06	Provision for Labor, Tax, Civil and Termination of Commercial Relationship Risks	220	-1,477
6.01.01.07	Provision for Obsolescence	648	156
6.01.01.08	Allowance for Doubtful Accounts	303	-759
6.01.01.10	Other Provisions	-237	-995
6.01.01.14	Disposal of Property, Plant and Equipment and Intangible Assets	1,012	507
6.01.01.15	Equity Income (Loss)	1,709	-70
6.01.02	Changes in Assets and Liabilities	43	6,764
6.01.02.01	Trade Receivables	-651	3,771
6.01.02.02	Inventories	-6,862	-4,236
6.01.02.03	Taxes Recoverable	-215	182
6.01.02.05	Loans Granted	532	1,412
6.01.02.08	Other Current and Non-Current Assets	-29	3,106
6.01.02.09	Non-Current Assets Held for Sale	-336	-138
6.01.02.14	Trade Payables	4,788	2,130
6.01.02.15	Advances from Clients	303	-48
6.01.02.17	Other Current and Non-Current Liabilities	3,012	585
6.01.02.18	Payment of Income and Social Contributions Taxes	-499	0
6.02	Net Cash Provided By (Used In) Investment Activities	1,427	-13,707
6.02.01	Financial Investments	6,859	-10,877
6.02.02	Investments in Subsidiary	-1,262	-753
6.02.04	Acquisition of Property, Plant and Equipment	-4,065	-1,525
6.02.05	Acquisition of Intangible Assets	-105	-552
6.03	Net Cash from Financing Activities	-24,266	0
6.03.07	Capital Return to Shareholders	-24,266	0
6.05	Increase (Decrease) in Cash and Cash Equivalents	-3,492	14,570
6.05.01	Cash and Cash Equivalents at the Beginning of the Period	44,090	28,664
6.05.02	Cash and Cash Equivalents at the End of the Period	40,598	43,234

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Parent Company Financial Statements / Statement of Changes in Equity – 1/1/2020 to 9/30/2020

(In thousands of R\$)

Code	Description	Paid-In Capital	Capital Reserves, Options Granted and Treasury Shares	Income Reserve	Retained Earnings	Other Comprehensive Income	Equity
5.01	Opening Balances	147,000	0	12,981	0	61	160,042
5.03	Adjusted Opening Balances	147,000	0	12,981	0	61	160,042
5.04	Capital Transactions with Partners	0	0	-12,082	0	0	-12,082
5.04.06	Dividends	0	0	-12,082	0	0	-12,082
5.05	Total Comprehensive Income (Loss)	0	0	0	5,316	333	5,649
5.05.01	Net Income for the Period	0	0	0	5,316	0	5,316
5.05.02	Other Comprehensive Income (Loss)	0	0	0	0	333	333
5.05.02.04	Translation Adjustments in the Period	0	0	0	0	333	333
5.07	Closing Balances	147,000	0	899	5,316	394	153,609

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Version: 2

Parent Company Financial Statements / Statement of Changes in Equity– 1/1/2019 to 9/30/2019

(In thousands of R\$)

Code	Description	Paid-In Capital	Capital Reserves, Options Granted and Treasury Shares	Income Reserve	Retained Earnings	Other Comprehensive Income	Equity
5.01	Opening Balances	187,709	-2,658	0	-13,785	0	171,266
5.03	Adjusted Opening Balances	187,709	-2,658	0	-13,785	0	171,266
5.05	Total Comprehensive Income (Loss)	0	0	0	11,418	77	11,495
5.05.01	Net Income for the Period	0	0	0	11,418	0	11,418
5.05.02	Other Comprehensive Income	0	0	0	0	77	77
5.07	Closing Balances	187,709	-2,658	0	-2,367	77	182,761

Parent Company Financial Statements / Statement of Value Added**(In thousands of R\$)**

Code	Description	Year-to-date 1/1/2020 to 9/30/2020	Previous year 1/1/2019 to 9/30/2019
7.01	Income	126,540	135,750
7.01.01	Sales of Goods, Products and Services	124,393	133,570
7.01.02	Other Income	2,450	1,421
7.01.04	Reversal of/Allowance for Doubtful Accounts	-303	759
7.02	Inputs Acquired from Third Parties	-82,050	-80,919
7.02.01	Cost of Products Sold and Services Rendered	-56,135	-57,508
7.02.02	Supplies, Electricity, Outsourced Services and Others	-19,094	-20,602
7.02.03	Loss/Recovery of Asset Values	-648	-156
7.02.04	Other	-6,173	-2,653
7.03	Gross Value Added	44,490	54,831
7.04	Retentions	-6,552	-6,537
7.04.01	Depreciation, Amortization and Depletion	-6,552	-6,537
7.05	Net Added Value Produced	37,938	48,294
7.06	Added Value from Transfers	4,609	5,597
7.06.01	Equity Income (Loss)	-1,709	70
7.06.02	Financial Income	6,318	5,527
7.07	Total Value Added to Distribute	42,547	53,891
7.08	Distribution of Added Value	42,547	53,891
7.08.01	Personnel	16,648	16,809
7.08.01.01	Direct Compensation	13,611	13,278
7.08.01.02	Benefits	1,978	2,199
7.08.01.03	F.G.T.S. (Government Severance Fund)	1,059	1,332
7.08.02	Taxes, Fees and Contributions	18,493	24,436
7.08.02.01	Federal	12,889	17,576
7.08.02.02	State	5,544	6,793
7.08.02.03	Municipal	60	67
7.08.03	Remuneration of Loan Capital	2,090	1,228
7.08.03.02	Rentals	391	427
7.08.03.03	Other	1,699	801
7.08.04	Remuneration of Own Capital	5,316	11,418
7.08.04.03	Accumulated Losses/Retained Earnings in the Period	5,316	11,418

Consolidated Financial Statements / Balance Sheet – Assets**(In thousands of R\$)**

Code	Description	Current quarter 9/30/2020	Previous year 12/31/2019
1	Total Assets	218,378	228,253
1.01	Current Assets	111,493	124,350
1.01.01	Cash and cash equivalents	42,565	45,561
1.01.02	Financial Investments	5,179	21,149
1.01.02.03	Financial Investments Measured at Amortized Cost	5,179	21,149
1.01.03	Accounts Receivable	30,433	30,488
1.01.03.01	Trade Receivables	30,433	30,488
1.01.04	Inventories	26,480	20,198
1.01.06	Recoverable Taxes	2,269	2,058
1.01.06.01	Current Recoverable Taxes	2,269	2,058
1.01.08	Other Current Assets	4,567	4,896
1.01.08.03	Other	4,567	4,896
1.01.08.03.01	Advances and Prepayments	652	416
1.01.08.03.02	Loans Granted	703	1,055
1.01.08.03.03	Prepaid Expenses	2,389	1,886
1.01.08.03.04	Other Assets	823	1,539
1.02	Non-Current Assets	106,885	103,903
1.02.01	Long-Term Assets	28,609	22,238
1.02.01.03	Financial Investments Measured at Amortized Cost	12,335	3,224
1.02.01.04	Accounts Receivable	8,368	7,760
1.02.01.04.01	Trade Receivables	8,368	7,760
1.02.01.07	Deferred Taxes	3,530	5,875
1.02.01.07.01	Deferred Income and Social Contribution Taxes	3,530	5,875
1.02.01.10	Other Non-Current Assets	4,376	5,379
1.02.01.10.01	Non-current Assets for Sale	868	532
1.02.01.10.04	Judicial Deposits	1,822	1,997
1.02.01.10.05	Loans Granted	1,491	1,671
1.02.01.10.06	Other Assets	195	1,179
1.02.02	Investments	20	20
1.02.02.01	Ownership Interest	20	20
1.02.02.01.05	Other Investments	20	20
1.02.03	Property, Plant and Equipment	73,758	74,762
1.02.03.01	Property, Plant and Equipment in Use	70,492	72,669
1.02.03.03	Property, Plant and Equipment in Progress	3,266	2,093
1.02.04	Intangible Assets	4,498	6,883
1.02.04.01	Intangible Assets	4,498	6,883
1.02.04.01.02	Intangible Assets in Use	4,498	6,883

Consolidated Financial Statements / Balance Sheet – Liabilities**(In thousands of R\$)**

Code	Description	Current quarter 9/30/2020	Previous year 12/31/2019
2	Total Liabilities	218,378	228,253
2.01	Current Liabilities	55,461	59,198
2.01.01	Payroll and Related Charges	4,173	2,663
2.01.01.01	Social Charges	863	719
2.01.01.02	Labor Liabilities	3,310	1,944
2.01.02	Trade Payables	6,307	1,584
2.01.02.01	Domestic Suppliers	6,088	1,584
2.01.02.02	Foreign Suppliers	219	0
2.01.03	Tax Liabilities	3,855	1,841
2.01.03.01	Federal Tax Liabilities	2,720	1,309
2.01.03.01.01	Income and Social Contribution Taxes Payable	884	0
2.01.03.01.02	Other Tax and Federal Liabilities	1,836	1,309
2.01.03.02	State Tax Liabilities	1,131	525
2.01.03.03	Municipal Tax Liabilities	4	7
2.01.05	Other Liabilities	40,196	51,090
2.01.05.02	Other	40,196	51,090
2.01.05.02.01	Dividends and Interest on Equity Payable	16,475	4,393
2.01.05.02.03	Share-Based Payment Obligations	0	24,266
2.01.05.02.04	Advances from Clients	17,768	17,063
2.01.05.02.05	Other Current Liabilities	5,953	5,368
2.01.06	Provisions	930	2,020
2.01.06.02	Other Provisions	930	2,020
2.01.06.02.04	Provision for Termination of Commercial Relationship	930	2,020
2.02	Non-Current Liabilities	9,308	9,013
2.02.02	Other Liabilities	287	212
2.02.02.02	Other	287	212
2.02.02.02.03	Tax Liabilities	0	77
2.02.02.02.06	Other Non-Current Liabilities	287	135
2.02.04	Provisions	9,021	8,801
2.02.04.01	Provisions for Tax, Social Security, Labor and Civil Liabilities	9,021	8,801
2.02.04.01.01	Provisions for Tax Liabilities	748	791
2.02.04.01.02	Provisions for Social Security and Labor Liabilities	1,638	1,186
2.02.04.01.04	Provisions for Civil Liabilities	6,635	6,824
2.03	Consolidated Equity	153,609	160,042
2.03.01	Paid-in Capital	147,000	147,000
2.03.04	Profit Reserves	899	12,981
2.03.04.01	Legal Reserve	899	899
2.03.04.08	Proposed Additional Dividends	0	12,082
2.03.05	Retained Earnings/Accumulated Losses	5,316	0
2.03.07	Accumulated Conversion Adjustments	394	61

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ITR – Quarterly Information – September 30, 2020- UNICASA INDUSTRIA DE MOVEIS S.A.

Version: 2

Consolidated Financial Statements / Statement of Income
(In thousands of R\$)

Code	Description	Current quarter 7/1/2020 to 9/30/2020	YTD current year 1/1/2020 to 9/30/2020	Same quarter of previous year 7/1/2019 to 9/30/2019	YTD previous year 1/1/2019 to 9/30/2019
3.01	Income from Sale of Goods and/or Services	40,970	97,515	38,443	104,810
3.02	Cost of Goods Sold and/or Services	-25,347	-61,678	-23,367	-63,907
3.03	Gross Profit	15,623	35,837	15,076	40,903
3.04	Operating Expenses/Income	-8,190	-28,462	-9,821	-27,555
3.04.01	Selling Expenses	-5,810	-21,457	-6,927	-18,024
3.04.02	General and administrative expenses	-3,670	-10,389	-3,382	-11,524
3.04.04	Other Operating Income	1,714	3,808	634	2,117
3.04.05	Other Operating Expenses	-424	-424	-146	-124
3.05	Earnings Before Financial Result and Taxes	7,433	7,375	5,255	13,348
3.06	Financial Result	908	1,670	1,587	4,124
3.06.01	Financial Income	2,350	6,294	2,220	5,512
3.06.02	Financial Expenses	-1,442	-4,624	-633	-1,388
3.07	Earnings Before Income Taxes	8,341	9,045	6,842	17,472
3.08	Income and Social Contribution Taxes on Income	-3,187	-3,729	-2,450	-6,054
3.08.01	Current	-982	-1,383	0	0
3.08.02	Deferred	-2,205	-2,346	-2,450	-6,054
3.09	Net Income (Loss) from Continuing Operations	5,154	5,316	4,392	11,418
3.11	Consolidated Losses/Earnings in the Period	5,154	5,316	4,392	11,418
3.11.01	Attributable to Controlling Shareholders	5,154	5,316	4,392	11,418
3.99	Earnings per Share - (R\$/Share)				
3.99.01	Basic Earnings per Share				
3.99.01.01	Common	0.07799	0.08044	0.06646	0.17277
3.99.02	Diluted Earnings per Share				
3.99.02.01	Common	0.07799	0.08044	0.06646	0.17277

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ITR – Quarterly Information – September 30, 2020- UNICASA INDUSTRIA DE MOVEIS S.A.

Version: 2

Parent Company Financial Statements / Statement of Comprehensive Income

(In thousands of R\$)

Code	Description	Current quarter	YTD current year	Same quarter of	YTD previous year
		7/1/2020 to 9/30/2020	1/1/2020 to 9/30/2020	previous year 7/1/2019 to 9/30/2019	1/1/2019 to 9/30/2019
4.01	Consolidated Net Income in the Period	5,154	5,316	4,392	11,418
4.02	Other Comprehensive Income (Loss)	5	394	77	77
4.03	Consolidated Comprehensive Income (Loss) in the Period	5,159	5,710	4,469	11,495
4.03.01	Attributable to Controlling Shareholders	5,159	5,710	4,469	11,495

Consolidated Financial Statements / Statement of Cash Flows – Indirect Method**(In thousands of R\$)**

Code	Description	Year-to-date 1/1/2020 to 9/30/2020	Previous year 1/1/2019 to 9/30/2019
6.01	Net Cash from Operating Activities	18,199	29,904
6.01.01	Cash Provided by Operations	17,655	21,324
6.01.01.01	Net Income before Income and Social Contribution Taxes	9,045	17,472
6.01.01.02	Depreciation and Amortization	6,565	6,547
6.01.01.03	Exchange Variation – Trade Receivables	52	142
6.01.01.06	Provision for Labor, Tax, Civil and Termination of Commercial Relationship Risks	220	-1,477
6.01.01.07	Provision for Obsolescence	648	156
6.01.01.08	Allowance for Doubtful Accounts	200	-803
6.01.01.10	Other Provisions	-87	-1,221
6.01.01.14	Disposal of Property, Plant and Equipment and Intangible Assets	1,012	508
6.01.02	Changes in Assets and Liabilities	544	8,580
6.01.02.01	Accounts Receivable from Clients	-769	4,007
6.01.02.02	Inventories	-6,912	-4,177
6.01.02.03	Taxes Recoverable	-211	189
6.01.02.05	Loans Granted	532	1,412
6.01.02.08	Other Current and Non-Current Assets	463	4,251
6.01.02.09	Non-Current Assets Held for Sale	-336	-138
6.01.02.14	Trade Payables	4,678	2,185
6.01.02.15	Advances from Clients	603	343
6.01.02.17	Other Current and Non-Current Liabilities	2,995	508
6.01.02.18	Payment of Income and Social Contribution Taxes	-499	0
6.02	Net Cash Provided By (Used In) Investment Activities	2,672	-12,958
6.02.01	Financial Investments	6,859	-10,877
6.02.04	Acquisition of Property, Plant and Equipment	-4,082	-1,529
6.02.05	Acquisition of Intangible Assets	-105	-552
6.03	Net Cash from Financing Activities	-24,266	0
6.03.07	Capital Return to Shareholders	-24,266	0
6.04	Exchange Variation on Cash and Cash Equivalents	399	75
6.05	Increase (Decrease) in Cash and Cash Equivalents	-2,996	17,021
6.05.01	Cash and Cash Equivalents at the Beginning of the Period	45,561	28,788
6.05.02	Cash and Cash Equivalents at the End of the Period	42,565	45,809

(A FREE TRANSLATION OF THE ORIGINAL IN PORTUGUESE)

ITR – Quarterly Information – September 30, 2020- UNICASA INDUSTRIA DE MOVEIS S.A.

Version: 2

Consolidated Financial Statements / Statement of Changes in Equity - 1/1/2020 to 9/30/2020

(In thousands of R\$)

Code	Description	Paid-In Capital	Capital Reserves, Options Granted and Treasury Shares	Income Reserve	Retained Earnings or Accumulated Losses	Other Comprehensive Income	Equity	Non-Controlling Interest	Consolidated Equity
5.01	Opening Balances	147,000	0	12,981	0	61	160,042	0	160,042
5.03	Adjusted Opening Balances	147,000	0	12,981	0	61	160,042	0	160,042
5.04	Capital Transactions with Partners	0	0	-12,082	0	0	-12,082	0	-12,082
5.04.06	Dividends	0	0	-12,082	0	0	-12,082	0	-12,082
5.05	Total Comprehensive Income (Loss)	0	0	0	5,316	333	5,649	0	5,649
5.05.01	Net Income for the Period	0	0	0	5,316	0	5,316	0	5,316
5.05.02	Other Comprehensive Income (Loss)	0	0	0	0	333	333	0	333
5.05.02.04	Translation Adjustments in the Period	0	0	0	0	333	333	0	333
5.07	Closing Balances	147,000	0	899	5,316	394	153,609	0	153,609

(A FREE TRANSLATION OF THE ORIGINAL IN PORTUGUESE)

ITR – Quarterly Information – September 30, 2020- UNICASA INDUSTRIA DE MOVEIS S.A.

Version: 2

Consolidated Financial Statements / Statement of Changes in Equity - 1/1/2019 to 6/30/2019

(In thousands of R\$)

Code	Description	Paid-In Capital	Capital Reserves, Options Granted and Treasury Shares	Income Reserve	Retained Earnings or Accumulated Losses	Other Comprehensive Income	Equity	Non-Controlling Interest	Consolidated Equity
5.01	Opening Balances	187,709	-2,658	0	-13,785	0	171,266	0	171,266
5.03	Adjusted Opening Balances	187,709	-2,658	0	-13,785	0	171,266	0	171,266
5.05	Total Comprehensive Income (Loss)	0	0	0	11,418	77	11,495	0	11,495
5.05.01	Net Income for the Period	0	0	0	11,418	0	11,418	0	11,418
5.05.02	Other Comprehensive Income (Loss)	0	0	0	0	77	77	0	77
5.07	Closing Balances	187,709	-2,658	0	-2,367	77	182,761	0	182,761

Consolidated Financial Statements / Statement of Value Added**(In thousands of R\$)**

Code	Description	Year-to-date 1/1/2020 to 9/30/2020	Previous year 1/1/2019 to 9/30/2019
7.01	Income	127,845	137,831
7.01.01	Sales of Goods, Products and Services	125,164	135,241
7.01.02	Other Income	2,881	1,787
7.01.04	Provision/Reversal of Allowance for Doubtful Accounts	-200	803
7.02	Inputs acquired from third parties	-82,845	-81,641
7.02.01	Cost of Products Sold and Services Rendered	-56,104	-57,577
7.02.02	Supplies, Electricity, Outsourced Services and Others	-20,190	-21,249
7.02.03	Loss/Recovery of Asset Values	-648	-156
7.02.04	Other	-5,903	-2,659
7.03	Gross Value Added	45,000	56,190
7.04	Retentions	-6,565	-6,547
7.04.01	Depreciation, Amortization and Depletion	-6,565	-6,547
7.05	Net Added Value Produced	38,435	49,643
7.06	Added Value from Transfers	6,410	5,703
7.06.02	Financial Income	6,410	5,703
7.07	Total Value Added to Distribute	44,845	55,346
7.08	Distribution of Added Value	44,845	55,346
7.08.01	Personnel	18,293	17,461
7.08.01.01	Direct Compensation	15,236	13,740
7.08.01.02	Benefits	1,988	2,238
7.08.01.03	F.G.T.S. (Government Severance Fund)	1,069	1,483
7.08.02	Taxes, Fees and Contributions	18,729	24,987
7.08.02.01	Federal	13,079	17,920
7.08.02.02	State	5,581	6,980
7.08.02.03	Municipal	69	87
7.08.03	Remuneration of Loan Capital	2,507	1,480
7.08.03.02	Rentals	791	673
7.08.03.03	Other	1,716	807
7.08.04	Remuneration of Own Capital	5,316	11,418
7.08.04.03	Retained Earnings/Accumulated Losses for the Period	5,316	11,418

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Ações com Governança
Corporativa Diferenciada **IGC**

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Diferenciado **ITAG**

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Bento Gonçalves, Rio Grande do Sul, November 12, 2020. Unicasa Indústria de Móveis S.A. (BM&FBOVESPA: UCAS3, Bloomberg: UCAS3:BZ, Reuters: UCAS3.SA), one of the leaders in Brazil's custom-made furniture industry and the only Brazilian publicly-held company in the sector, announces today its results for the third quarter of 2020 (3Q20). Except where stated otherwise, all variations and comparisons are in relation to the same period the previous year. The following financial and operating information, except where stated otherwise, is presented with consolidated data (including Unicasa Comércio de Móveis Ltda. and Unicasa North America, LLC), in thousands of Brazilian reais and in accordance with the International Financial Reporting Standards (IFRS).

Period highlights

- Growth of 6.6% in net revenue;
- Increase of 41.4% in operating income;
- EBITDA Margin of 23.4%;
- Cash generation of R\$21.4 million;
- ROIC LTM of 8.5% (+1.1 p.p. vs 2Q20).

Executive Summary	3Q19	3Q20	Δ	9M19	9M20	Δ
Gross Revenue ex-IPI	48,320	50,280	+4.1%	130,760	120,498	-7.8%
Net Revenue	38,443	40,970	6.6%	104,810	97,515	-7.0%
Cost of Goods Sold	(23,367)	(25,347)	+8.5%	(63,907)	(61,678)	-3.5%
Gross Income	15,076	15,623	+3.6%	40,903	35,837	-12.4%
Gross Margin	39.2%	38.1%	-1.1 p.p.	39.0%	36.8%	-2.2 p.p.
Selling and Administrative Expenses	(10,309)	(9,480)	-8.0%	(29,548)	(31,846)	+7.8%
Other Revenues and Operating Expenses	488	1,290	+164.3%	1,993	3,384	+69.8%
Operating Income	5,255	7,433	41.4%	13,348	7,375	-45%
Operating Margin	13.7%	18.1%	+4.4 p.p.	12.7%	7.6%	-5.1 p.p.
Financial Income (Expenses) Net	1,587	908	-42.8%	4,124	1,670	-59.5%
Operating Income before Income Tax and Social Contribution	6,842	8,341	+21.9%	17,472	9,045	-48.2%
Income Tax and Social Contribution	(2,450)	(3,187)	+30.1%	(6,054)	(3,729)	-38.4%
Net Profit	4,392	5,154	+17.3%	11,418	5,316	-53.4%
Net Margin	11.4%	12.6%	+1.2 p.p.	10.9%	5.5%	-5.4 p.p.
EBITDA	7,442	9,601	+29.0%	19,895	13,940	-29.9%
EBITDA Margin	19.4%	23.4%	+4.0 p.p.	19.0%	14.3%	-4.7 p.p.

Disclaimer: The forward-looking statements in this document related to the business prospects, projections of operating and financial results and growth prospects of Unicasa are merely estimates and as such are based exclusively on Management's expectations for the future of the business. These expectations depend substantially on market conditions, the performance of the Brazilian economy, industry and international markets, and are subject to known and unknown risks and uncertainties, which can cause such expectations to not materialize or cause actual results to differ materially from those expected and, therefore, are subject to change without prior notice.

MESSAGE FROM MANAGEMENT

Dear Shareholders,

The Company's results this quarter exceeded our expectations. We believe that restrictions on leisure and tourism, which forced people to stay longer at home in general, led them to seek improvements in this space. We also noticed the real estate market picking up due to the change in consumer habits and the reduction in mortgage rates. It is difficult to predict whether this trend will last long or if mortgage rates will remain at such attractive levels.

Cash flow in the quarter reached R\$21.4 million, the highest in a single quarter since the Company went public in 2012. Most of it is operating income, while a significant part comes from lower expenses with the purchase of raw materials due to the advancement of purchases in 2Q20 to reduce the impact of price increases.

The quarterly revenue was 6.6% higher, driven by the SSS performance of stores and by other sales channels. Overall productivity of stores grew 9.3% for the Dell and Favorita brands and 20% for the Casa Brasileira and New brands. As for industry performance, according to the Brazilian Furniture Industries Association (Abimóvel), furniture production declined 11.1% in 2020 until August, compared to the 7.8% decline registered by the Company.

Operating expenses fell 8%, despite the investment in the United States operation, which impacted the quarter by R\$0.9 million. The Company continues to reap the benefits of its efforts to reduce contingencies, which fell R\$0.6 million. The diminishing impacts of the pandemic helped reduce the estimated allowance for doubtful accounts, which declined R\$0.6 million. Other expenses decreased R\$0.5 million, mainly due to the reduction of travel and marketing expenses on account of the pandemic.

In case of other operating income and expenses, we had some non-recurring positive impacts of about R\$0.8 million, and the financial result was mainly impacted by the reduction in the income

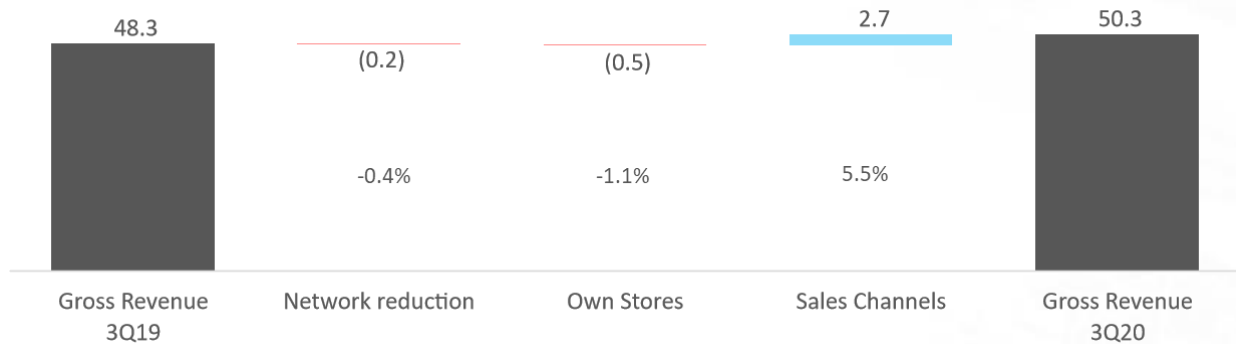
from financial investments caused by the decline in the basic interest (SELIC) rate and the lower volume of cash due to the capital reduction carried out in the first quarter of the year.

Note that the Company's operating income was 41.4% higher even though the maturation of investments in the United States operation is taking longer than expected due to the effects of the pandemic on that market.

As such, the Company's EBITDA margin reached 23.4%, the highest since 1Q12, while net margin stood at 12.6%, annualized ROIC at 8.5% and annualized at ROE 7.5%.

SALES PERFORMANCE

Gross revenue in 3Q20 increased 4.1%, mainly due to the better performance in general by the sales channels, which grew 5.5%, and was partially offset by: (i) the closure of own store operations (-1.1%); and (ii) the contraction of the distribution network (-0.4%). The following chart shows the evolution of revenue between 3Q19 and 3Q20⁽¹⁾:



⁽¹⁾ In million.

The Unicasa Corporate and Export Markets segments are affected by significant oscillations caused by the specific characteristics of the projects sold in the period. The Export Markets segment is also impacted by exchange rate variation.

Dell Anno and Favorita - Exclusive Dealers				3Q19	3Q20	Δ	9M19	9M20	Δ
Gross Revenue. ex-IPI				23,016	22,366	-2.8%	60,916	51,800	-15.0%
Number of Modules Sold (thousand units)				55.5	48.4	-12.8%	147.5	113.4	-23.1%
New and Casa Brasileira - Exclusive Dealers				3Q19	3Q20	Δ	9M19	9M20	Δ
Gross Revenue. ex-IPI				11,576	14,119	+22.0%	32,579	31,372	-3.7%
Number of Modules Sold (thousand units)				47.3	54.3	+14.8%	135.0	122.9	-9.0%
Multibrands				3Q19	3Q20	Δ	9M19	9M20	Δ
Gross Revenue. ex-IPI				6,413	6,325	-1.4%	18,042	14,682	-18.6%
Number of Modules Sold (thousand units)				33.0	28.0	-15.2%	92.2	66.7	-27.7%
Unicasa Corporate				3Q19	3Q20	Δ	9M19	9M20	Δ
Gross Revenue. ex-IPI				2,550	1,762	-30.9%	8,481	10,257	+20.9%
Number of Modules Sold (thousand units)				7.9	4.1	-48.1%	16.5	25.1	+52.1%
Export Market				3Q19	3Q20	Δ	9M19	9M20	Δ
Gross Revenue. ex-IPI				3,997	4,452	+11.4%	8,363	10,254	+22.6%
Number of Modules Sold (thousand units)				14.0	12.1	-13.6%	32.1	27.1	-15.6%

Consolidated Indicators – Unicasa

Unicasa Indústria de Móveis				3Q19	3Q20	Δ	9M19	9M20	Δ
Gross Revenue. ex-IPI				48,320	50,280	+4.1%	130,760	120,498	-7.8%
Number of Modules Sold (thousand units)				157.8	147.1	-6.8%	424.0	355.6	-16.1%

SALES AND DISTRIBUTION CHANNELS

Period	3Q19	4Q19	1Q20	2Q20	3Q20	Δ
Exclusive Stores	203	195	196	198	199	1
Dell Anno and Favorita	95	91	88	87	81	(6)
New and Casa Brasileira	98	94	98	96	103	7
Abroad	10	10	10	15	15	-
Multibrand	457	195	192	187	136	(51)
New and Casa Brasileira Multibrand	422	160	157	152	102	(50)
Abroad	35	35	35	35	34	(1)

Average productivity in the quarter per Dell Anno and Favorita store was R\$88,800/month, 9.3% higher than in 3Q19. Average productivity in the quarter per New and Casa Brasileira store was R\$47,300/month, 20.0% higher than in 3Q20. The following chart shows historical productivity by quarter.



FINANCIAL PERFORMANCE

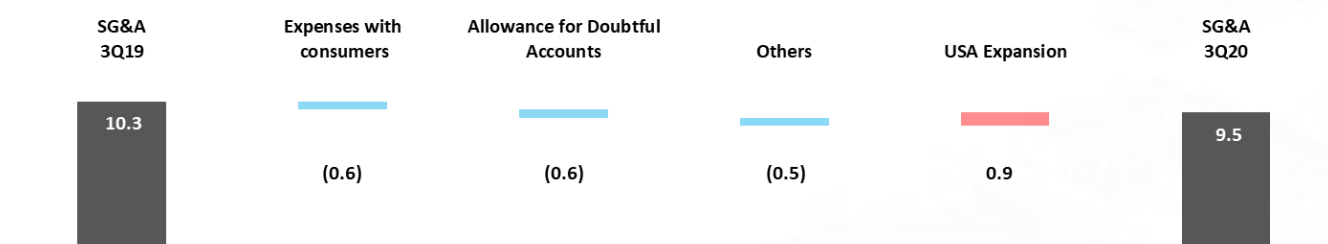
Gross Profit and Gross Margin

Gross profit in the quarter was R\$15.62 million. Gross margin decreased 1.1 p.p., from 39.2% to 38.1%. In this quarter, we recorded approximately R\$0.6 million in provision for obsolete inventories, while in 2019 the record was a reversal of R\$0.1 million. This impact of R\$0.7 million is responsible for practically all the variation in the margin.

Selling, General and Administrative Expenses (SG&A)

Selling General and Administrative Expenses	3Q19	3Q20	Δ	9M19	9M20	Δ
Total	(10,309)	(9,480)	-8.0%	(29,548)	(31,846)	+7.8%
Selling Expenses	(6,927)	(5,810)	-16.1%	(18,024)	(21,457)	+19.0%
% of Net Revenue	18.0%	14.2%	-3.8 p.p.	17.2%	22.0%	+4.8 p.p.
Administrative Expenses	(3,382)	(3,670)	+8.5%	(11,524)	(10,389)	-9.8%
% of Net Revenue	8.8%	9.0%	+0.2 p.p.	11.0%	10.7%	-0.3 p.p.
SG&A % of Net Revenue	26.8%	23.2%	-3.6 p.p.	28.2%	32.7%	+4.5 p.p.

The following chart shows the evolution of Selling, General and Administrative Expenses between 3Q19 and 3Q20⁽¹⁾:



⁽¹⁾ In million.

Due to the reduction in default, R\$0.3 million was reversed from the estimated loss for doubtful accounts. Another R\$0.3 million was reversed due to credit recoveries in the quarter.

Expenses with consumers were R\$0.5 million lower. These expenses mainly comprise costs with merchandise, freight and assembly at end consumers who were not served by the closed stores and are being directly served by the plant, as well as lawsuits. A provision of R\$0.1 million was reversed due to the expiry of the five-year period for consumers to request reimbursement of their purchase, as established in the Consumer Protection Code.

Travel, advertising and other expenses decreased R\$0.5 million, mainly due to the actions taken by the Company to contain expenses due to the pandemic.

Expenses with the U.S. operation refer to personnel, occupancy, travel, insurance, advertising and other expenses related to the office opened in the United States to help drive the Company's expansion in that market. In this quarter, extra expenses were recorded to promote the development of tenants, such as training in showroom assembly, in addition to expenses with the improvement of the operation office.

Other Operating Income and Expenses

Other operating income was affected by non-recurring effects: (i) recovery of taxes in lawsuits, R\$0.7 million; (ii) recovery of marketing expenses, R\$0.3 million; and (iii) recovery of miscellaneous expenses resulting from claims for goods and judicial deposits, R\$0.1 million. In other operating expenses, a provision was recognized at fair value of properties received by the Company for payment of receivables, R\$0.3 million.

Other Operating Income and Expenses	3Q19	3Q20	Δ	9M19	9M20	Δ
Total	488	1,290	164.3%	1,993	3,384	69.8%
Result from the sale of assets held for sale and of property, plant and equipment	(136)	(405)	197.8%	(92)	(404)	339.1%
Bank Premium	312	380	21.8%	895	929	3.8%
Other Operating Income	312	1,315	321.5%	1,190	2,859	140.3%
% of Net Revenue	1.3%	3.1%	1.8 p.p.	1.9%	3.5%	1.6 p.p.

Financial Result

The lower financial result is mainly due to the decrease in revenue from short-term investments caused by the reduction in the SELIC rate and the lower volume of short-term investments on account of the capital reduction concluded on February 14, 2020, which returned around R\$14.2 million to shareholders.

Financial Result	3Q19	3Q20	Δ	9M19	9M20	Δ
Net Financial Result	1,587	908	-42.8%	4,124	1,670	-59.5%
Financial Expenses	(633)	(1,442)	127.8%	(1,388)	(4,624)	233.1%
IOF charge and bank fees	(35)	(32)	-8.6%	(114)	(76)	-33.3%
Exchange variation expenses	(311)	(1,335)	329.3%	(639)	(4,155)	550.2%
Present value adjustment - AVP	(1)	(62)	6100.0%	(102)	(321)	214.7%
Other financial expenses	(286)	(13)	-96%	(533)	(72)	-86.5%
Financial Income	2,220	2,350	5.9%	5,512	6,294	14.2%
Interest income	380	521	37.1%	1,094	1,055	-3.6%
Discounts	187	13	-93.0%	361	45	-87.5%
Yield from short-term investments	818	169	-79.3%	2,171	916	-57.8%
Exchange variation income	390	1,368	250.8%	613	3,193	420.9%
Present value adjustment - AVP	378	232	-38.6%	976	910	-6.8%
Other financial income	67	47	-29.9%	297	175	-41.1%

EBITDA and EBITDA Margin

EBITDA	3Q19	3Q20	Δ	9M19	9M20	Δ
Net Income for the Period	4,392	5,154	+17.3%	11,418	5,316	-53.4%
Income Tax and Social Contribution	2,450	3,187	+30.1%	6,054	3,729	-38.4%
Financial Result	(1,587)	(908)	-42.8%	(4,124)	(1,670)	-59.5%
EBIT	5,255	7,433	+41.4%	13,348	7,375	-44.7%
Depreciation and Amortization	2,187	2,168	-0.9%	6,547	6,565	+0.3%
EBITDA	7,442	9,601	+29.0%	19,895	13,940	-29.9%
EBITDA Margin	19.4%	23.4%	+4.0 p.p.	19.0%	14.3%	-4.7 p.p.

Cash Flow

Cash flow in 3Q20 totaled R\$21.4 million, 41.8% higher than in 3Q19. Operating cash flow was 50% higher, reaching R\$10.0 million. Notable variations in assets and liabilities include the reduction in inventories due to purchases made in late 2Q20, and the increase in the balance of suppliers, taxes payable due to higher revenues, and salaries payable due to the reduction in headcount during the period of reduction or suspension of workdays.

Cash Flow	3Q19	3Q20	Δ	9M19	9M20	Δ
Cash Flows from Operating Activities	6,678	9,998	+49.7%	21,324	17,655	-17.2%
Changes in Assets and Liabilities	8,941	12,737	+42.5%	8,580	544	-93.7%
Financial Investments	(10,405)	(5,680)	-45.4%	(10,877)	6,859	-163.1%
Cash generated by investment activities	(611)	(1,418)	+132.1%	(2,081)	(4,187)	+101.2%
Cash generated by financing activities	-	-	+0.0%	-	(24,266)	+0.0%
Effect of exchange variation on cash and cash equivalents	75	76	+1.3%	75	399	+432.0%
Cash flow (burn)	4,678	15,713	+235.9%	17,021	(2,996)	-117.6%
Financial Investments	10,405	5,680	-45.4%	10,877	(6,859)	-163.1%
Cash flow and Financial Investments	15,083	21,393	+41.8%	27,898	(9,855)	-135.3%

Net Cash

Net Cash	12/31/2019	9/30/2020	Δ
Short Term Debt	-	-	n/a
Long Term Debt	-	-	n/a
Gross Debt	-	-	n/a
Cash and Cash Equivalents	45,561	42,565	-6.6%
Financial Investments	24,373	17,514	-28.1%
Net Debt/(Cash Surplus)	(69,934)	(60,079)	-14.1%

Return on Invested Capital (ROIC) and Return on Equity (ROE) in the last twelve months (LTM)

NOPLAT (Net Operating Profit Less Adjusted Taxes)	3Q20	2Q20	1Q20	4Q19	3Q19
(=) EBITDA	9,601	2,736	1,603	8,846	7,442
Depreciation	2,168	2,197	2,200	2,203	2,187
(=) EBIT	7,433	539	(597)	6,643	5,255
Income Tax and Social Contribution	(3,187)	(400)	(142)	(1,138)	(2,450)
Financial Result Income Tax Reversal	309	45	215	361	540
(=) Operating Net Income (NOPLAT)	4,555	184	(524)	5,866	3,345
(=) Operating Net Income (NOPLAT) - Last Twelve Months	10,080	8,869	11,924	14,562	9,585
ROIC (Return on Invested Capital)	3Q20	2Q20	1Q20	4Q19	3Q19
Invested Capital - LTM	118,830	119,645	119,055	119,502	128,136
ROIC - LTM	8.5%	7.4%	10.0%	12.2%	7.5%
ROE (Return on Equity)	3Q20	2Q20	1Q20	4Q19	3Q19
Net Profit	5,154	270	(108)	6,566	4,392
Net Profit - Last Twelve Months	11,882	11,120	14,903	17,984	13,226
Shareholders' equity	153,609	160,532	160,203	160,042	182,761
Shareholders' equity - Last Twelve Months	158,597	165,885	170,325	173,834	176,640
ROE - LTM	7.5%	6.7%	8.7%	10.3%	7.5%

ANNEX I – WORKING CAPITAL AND CAPITAL INVESTED

Invested Capital	9/30/2020	6/30/2020	3/31/2020	12/31/2019	9/30/2019
Operational Assets	73,608	80,477	72,213	67,071	66,113
(+) Trade Accounts Receivable	30,433	32,968	26,460	30,488	27,079
(+) Long Term Trade Accounts Receivable	8,368	7,209	6,911	7,760	6,292
(+) Long Term Loans Granted	1,491	1,419	1,465	1,671	829
(+) Inventories	26,480	30,894	28,118	20,198	25,584
(+) Advances to Suppliers	652	696	850	416	114
(+) Loans Granted	703	1,146	1,151	1,055	1,095
(+) Prepaid Expenses	2,389	2,660	3,087	1,886	1,491
(+) Recoverable Taxes	2,269	2,486	2,893	2,058	703
(+) Other Assets	823	999	1,278	1,539	2,926
Operational Liabilities	38,986	32,525	32,843	30,539	36,272
(-) Suppliers	6,307	4,253	3,344	1,584	4,484
(-) Tax Liabilities	3,855	1,695	1,488	1,841	2,307
(-) Payroll and Related Charges	4,173	2,765	2,543	2,663	4,880
(-) Advances from Customers	17,768	17,582	19,739	17,063	17,060
(-) Provisions	930	1,049	1,840	2,020	2,993
(-) Other Liabilities	5,953	5,181	3,889	5,368	4,548
(=) Working Capital	34,622	47,952	39,370	36,532	29,841
Non-current Operating Assets	84,691	87,531	89,897	91,248	93,205
(+) Assets Held for Sale	868	532	532	532	888
(+) Deferred Income and Social Contribution Taxes	3,530	5,734	5,733	5,875	7,009
(+) Judicial Deposits	1,822	1,869	1,986	1,997	1,869
(+) Other Assets	195	328	967	1,179	1,258
(+) Investments	20	20	20	20	20
(+) Property, Plant and Equipment	73,758	74,256	74,334	74,762	74,948
(+) Intangible Assets	4,498	4,792	6,325	6,883	7,213
Non-current Operating Liabilities	9,308	9,244	8,958	9,013	9,781
(-) Tax Liabilities	-	-	15	77	110
(-) Provisions	9,308	9,244	8,943	8,936	9,671
(=) Fixed Capital	75,383	78,287	80,939	82,235	83,424
(=) Total invested capital	110,005	126,239	120,309	118,767	113,265
Financing					
(+) Shareholders' equity	153,609	160,532	160,203	160,042	182,761
(+) Dividends and interest on Equity Payable	16,475	4,393	4,393	4,393	-
(+) Return of capital to shareholders	-	-	-	24,266	-
(+) Short Term Loans Granted	-	-	-	-	-
(+) Long Term Loans Granted	-	-	-	-	-
(-) Cash and Cash Equivalents	42,565	26,852	28,407	45,561	45,809
(-) Short Term Financial Investments	5,179	8,551	12,622	21,149	20,504
(-) Long Term Financial Investments	12,335	3,283	3,258	3,224	3,183
(=) Total Financing	110,005	126,239	120,309	118,767	113,265

ANNEX II – FINANCIAL STATEMENTS – INCOME STATEMENT – CONSOLIDATED

Income Statement	3Q19	3Q20	AV	AH	9M19	AV	9M20	AV	AH
Gross Revenue from Sales	50,438	52,438	128.0%	+4.0%	136,482	130.2%	125,747	129.0%	-7.9%
Domestic Market	46,441	47,986	117.1%	+3.3%	128,119	122.2%	115,493	118.4%	-9.9%
Dell Anno and Favorita	24,101	23,391	57.1%	-2.9%	63,697	60.8%	54,212	55.6%	-14.9%
New and Casa Brasileira Exclusive Dealers	12,131	14,789	36.1%	+21.9%	34,158	32.6%	32,865	33.7%	-3.8%
New and Casa Brasileira Multibrand	6,734	6,640	16.2%	-1.4%	18,943	18.1%	15,415	15.8%	-18.6%
Unicasa Corporate	2,676	1,850	4.5%	-30.9%	8,846	8.4%	10,770	11.0%	+21.7%
Other Revenues	799	1,316	3.2%	+64.7%	2,475	2.4%	2,231	2.3%	-9.9%
Exports	3,997	4,452	10.9%	+11.4%	8,363	8.0%	10,254	10.5%	+22.6%
Sales Deductions	(11,995)	(11,468)	-28.0%	-4.4%	(31,672)	-30.2%	(28,232)	-29.0%	-10.9%
Net Revenue from Sales	38,443	40,970	100.0%	+6.6%	104,810	100.0%	97,515	100.0%	-7.0%
Cost of Goods Sold	(23,367)	(25,347)	-61.9%	+8.5%	(63,907)	-61.0%	(61,678)	-63.2%	-3.5%
Gross Profit	15,076	15,623	38.1%	+3.6%	40,903	39.0%	35,837	36.8%	-12.4%
Selling Expenses	(6,927)	(5,810)	-14.2%	-16.1%	(18,024)	-17.2%	(21,457)	-22.0%	+19.0%
General and Administrative Expenses	(3,382)	(3,670)	-9.0%	+8.5%	(11,524)	-11.0%	(10,389)	-10.7%	-9.8%
Other Operating Income, Net	488	1,290	3.1%	+164.3%	1,993	1.9%	3,384	3.5%	+69.8%
Operating Income	5,255	7,433	18.1%	+41.4%	13,348	12.7%	7,375	7.6%	-44.7%
Financial Expenses	(633)	(1,442)	-3.5%	+127.8%	(1,388)	-1.3%	(4,624)	-4.7%	+233.1%
Financial Income	2,220	2,350	5.7%	+5.9%	5,512	5.3%	6,294	6.5%	+14.2%
Operating Income before Income Tax and Social Contribution	6,842	8,341	20.4%	+21.9%	17,472	16.7%	9,045	9.3%	-48.2%
Income Tax and Social Contribution	(2,450)	(3,187)	-7.8%	+30.1%	(6,054)	-5.8%	(3,729)	-3.8%	-38.4%
Current	-	(982)	-2.4%	n/a	-	0.0%	(1,383)	-1.4%	n/a
Deferred	(2,450)	(2,205)	-5.4%	-10.0%	(6,054)	-5.8%	(2,346)	-2.4%	-61.2%
Net Income for the Period	4,392	5,154	12.6%	+17.3%	11,418	10.9%	5,316	5.5%	-53.4%
Earnings per Share (R\$)	0.07	0.08	0.0%	+17.3%	0.17	+0.0%	0.08	+0.0%	-53.4%

ANNEX III - FINANCIAL STATEMENTS – BALANCE SHEET – CONSOLIDATED

Assets	12/31/2019	AV	9/30/2020	AV	Δ
Current Assets	124,350	54.5%	111,493	51.1%	-10.3%
Cash and Cash Equivalents	45,561	20.0%	42,565	19.5%	-6.6%
Restricted Marketable Securities	21,149	9.3%	5,179	2.4%	-75.5%
Trade Accounts Receivable	30,488	13.4%	30,433	13.9%	-0.2%
Inventories	20,198	8.8%	26,480	12.1%	+31.1%
Advances to Suppliers	416	0.2%	652	0.3%	+56.7%
Loans Granted	1,055	0.5%	703	0.3%	-33.4%
Prepaid Expenses	1,886	0.8%	2,389	1.1%	+26.7%
Recoverable Taxes	2,058	0.9%	2,269	1.0%	+10.3%
Other Assets	1,539	0.7%	823	0.4%	-46.5%
Non-Current Assets	103,903	45.5%	106,885	48.9%	+2.9%
Financial Investments	3,224	1.4%	12,335	5.6%	+282.6%
Trade Accounts Receivable	7,760	3.4%	8,368	3.8%	+7.8%
Loans Granted	1,671	0.7%	1,491	0.7%	-10.8%
Assets Held for Sale	532	0.2%	868	0.4%	+63.2%
Deferred Income and Social Contribution Taxes	5,875	2.6%	3,530	1.6%	-39.9%
Judicial Deposits	1,997	0.9%	1,822	0.8%	-8.8%
Other Assets	1,179	0.5%	195	0.1%	-83.5%
Investments	20	0.0%	20	0.0%	+0.0%
Property, Plant and Equipment	74,762	32.8%	73,758	33.8%	-1.3%
Intangible Assets	6,883	3.0%	4,498	2.1%	-34.7%
Total Assets	228,253	100%	218,378	100%	-0.0

Liabilities	12/31/2019	AV	9/30/2020	AV	Δ
Current Liabilities	59,198	25.9%	55,461	25.4%	-6.3%
Suppliers	1,584	0.7%	6,307	2.9%	+298.2%
Tax Liabilities	1,841	0.8%	3,855	1.8%	+109.4%
Dividends and interest on Equity Payable	4,393	1.9%	16,475	7.5%	+275.0%
Payroll and Related Charges	2,663	1.2%	4,173	1.9%	+56.7%
Advances from Customers	17,063	7.5%	17,768	8.1%	+4.1%
Provisions	2,020	0.9%	930	0.4%	-54.0%
Other Liabilities	5,368	2.4%	5,953	0.4%	-54.0%
Return of capital to shareholders	24,266	10.6%	-	2.7%	+10.9%
Non-Current Liabilities	9,013	3.9%	9,308	4.3%	+3.3%
Tax Liabilities	77	0.0%	-	0.0%	-100.0%
Provisions	8,936	3.9%	9,308	4.3%	+4.2%
Shareholders' equity	160,042	70.1%	153,609	70.3%	-4.0%
Capital Stock	147,000	64.4%	147,000	67.3%	+0.0%
Retained Profits Reserve	899	0.4%	899	0.4%	+0.0%
Cumulative Translation Adjustment	61	0.0%	394	0.2%	+545.9%
Additional proposed dividends	12,082	5.3%	-	0.0%	-100.0%
Accumulated Profit/(Loss)	-	0.0%	5,316	2.4%	n/a
Total Liabilities and Shareholders' Equity	228,253	100%	218,378	100%	-4.3%

ANNEX IV – FINANCIAL STATEMENTS – CASH FLOW STATEMENT – CONSOLIDATED

Cash Flow Statement	3Q19	3Q20	Δ	9M19	9M20	Δ
Operating Income Before Income And Social Contribution Taxes	6,842	8,341	+21.9%	17,472	9,045	-48.2%
Adjustment to Reconcile the Net Income to Cash from Operating Activities:						
Depreciation and Amortization	2,187	2,168	-0.9%	6,547	6,565	+0.3%
Foreign Exchange Variation	(37)	(252)	+581.1%	142	52	-63.4%
Provision for Litigation	(1,366)	(50)	-96.3%	(1,477)	220	-114.9%
Provision for Obsolescence	11	558	+4972.7%	156	648	+315.4%
Allowance for Doubtful Accounts	(167)	(1,506)	+801.8%	(803)	200	-124.9%
Provision for Impairment Losses	-	(967)	n/a	-	-	n/a
Other provision	(799)	699	-187.5%	(1,221)	(87)	-92.9%
Disposal of Property, Plant and Equipment	7	1,007	+14285.7%	508	1,012	+99.2%
Cash Flows from Operating Activities	6,678	9,998	+49.7%	21,324	17,655	-17.2%
Changes in Assets and Liabilities						
Trade Accounts Receivable	2,700	2,442	-9.6%	4,007	(769)	-119.2%
Inventories	3,553	3,866	+8.8%	(4,177)	(6,912)	+65.5%
Recoverable Taxes	(169)	618	-465.7%	189	(211)	-211.6%
Loans Granted	203	371	+82.8%	1,412	532	-62.3%
Other Current and Non-Current Assets	1,608	672	-58.2%	4,251	463	-89.1%
Non-Current Assets Available for Sale	(356)	(336)	-5.6%	(138)	(336)	+143.5%
Suppliers	868	2,042	+135.3%	2,185	4,678	+114.1%
Advance from Customers	750	109	-85.5%	343	603	+75.8%
Other Current and Non-Current Liabilities	(216)	3,452	-1698.1%	508	2,995	+489.6%
Payment of Income and Social Contribution Taxes	-	(499)	n/a	-	(499)	n/a
Net Cash from Operating Activities	15,619	22,735	+45.6%	29,904	18,199	-39.1%
Cash Flows from Investing Activities						
Financial Investments	(10,405)	(5,680)	-45.4%	(10,877)	6,859	-163.1%
Property, Plant and Equipment	(404)	(1,369)	+238.9%	(1,529)	(4,082)	+167.0%
Intangible Assets	(207)	(49)	-76.3%	(552)	(105)	-81.0%
Net Cash used in Investing Activities	(11,016)	(7,098)	-35.6%	(12,958)	2,672	-120.6%
Cash Flows from Financing Activities						
Return of capital to shareholders	-	-	n/a	-	(24,266)	n/a
Cash Flows (used in) from Financing Activities	-	-	n/a	-	(24,266)	n/a
Effect of exchange variation on cash and cash equivalents	75	76	+1.3%	75	399	+432.0%
Increase (Decrease) in Cash and Cash Equivalents	4,678	15,713	+235.9%	17,021	(2,996)	-117.6%
Changes in Cash and Cash Equivalents						
At the Beginning of the Period	41,131	26,852	-34.7%	28,788	45,561	+58.3%
At the End of the Period	45,809	42,565	-7.1%	45,809	42,565	-7.1%
Increase (Decrease) in Cash and Cash Equivalents	4,678	15,713	+235.9%	17,021	(2,996)	-117.6%

ANNEX V – GROSS REVENUE, GROSS REVENUE EX-IPI AND MODULES SOLD – CONSOLIDATED

Gross Revenue	1Q19	1Q20	2Q19	2Q20	3Q19	3Q20	4Q19	1H19	1H20	2H19	9M19	9M20
Total Gross Revenue	39,971	35,866	46,073	37,443	50,438	52,438	57,345	86,044	73,309	107,783	136,482	125,747
Domestic Market	37,807	34,550	43,871	32,957	46,441	47,986	52,200	81,678	67,507	98,641	128,119	115,493
Dell Anno and Favorita - Exclusive Dealers	18,505	15,354	21,091	15,467	24,101	23,391	27,349	39,596	30,821	51,450	63,697	54,212
New and Casa Brasileira Exclusive Dealers	11,127	8,853	10,900	9,223	12,131	14,789	13,381	22,027	18,076	25,512	34,158	32,865
New and Casa Brasileira Multibrand	5,905	4,183	6,304	4,592	6,734	6,640	7,077	12,209	8,775	13,811	18,943	15,415
Unicasa Corporate	1,338	5,702	4,832	3,218	2,676	1,850	3,635	6,170	8,920	6,311	8,846	10,770
Other Revenues	932	458	744	457	799	1,316	758	1,676	915	1,557	2,475	2,231
Export Market	2,164	1,316	2,202	4,486	3,997	4,452	5,145	4,366	5,802	9,142	8,363	10,254
Gross Revenue from Sales Ex-IPI	1Q19	1Q20	2Q19	2Q20	3Q19	3Q20	4Q19	1H19	1H20	2H19	9M19	9M20
Total Gross Revenue	38,297	34,289	44,143	35,924	48,320	50,280	54,984	82,440	70,213	103,304	130,760	120,498
Domestic Market	36,133	32,973	41,941	31,438	44,323	45,828	49,839	78,074	64,411	94,162	122,397	110,244
Dell Anno and Favorita - Exclusive Dealers	17,716	14,666	20,184	14,719	23,016	22,366	26,135	37,900	29,385	49,151	60,916	51,800
New and Casa Brasileira Exclusive Dealers	10,610	8,453	10,393	8,800	11,576	14,119	12,775	21,003	17,253	24,351	32,579	31,372
New and Casa Brasileira Multibrand	5,624	3,983	6,005	4,374	6,413	6,325	6,741	11,629	8,357	13,154	18,042	14,682
Unicasa Corporate	1,288	5,430	4,643	3,065	2,550	1,762	3,462	5,931	8,495	6,012	8,481	10,257
Other Revenues	895	441	716	480	768	1,256	726	1,611	921	1,494	2,379	2,133
Export Market	2,164	1,316	2,202	4,486	3,997	4,452	5,145	4,366	5,802	9,142	8,363	10,254
Modules Sold (Units)	1Q19	1Q20	2Q19	2Q20	3Q19	3Q20	4Q19	1H19	1H20	2H19	9M19	9M20
Total Gross Revenue	129,120	101,686	137,177	106,806	157,783	147,069	170,725	266,297	208,492	328,508	424,080	355,561
Domestic Market	120,331	98,464	127,925	95,040	143,755	134,949	155,380	248,256	193,504	299,135	392,011	328,453
Dell Anno and Favorita - Exclusive Dealers	43,312	33,755	48,741	31,280	55,452	48,367	63,159	92,053	65,035	118,611	147,505	113,402
New and Casa Brasileira Exclusive Dealers	45,744	33,325	41,897	35,261	47,349	54,343	51,157	87,641	68,586	98,506	134,990	122,929
New and Casa Brasileira Multibrand	28,374	18,279	30,855	20,383	33,008	28,030	31,957	59,229	38,662	64,965	92,237	66,692
Unicasa Corporate	2,672	13,099	5,990	7,910	7,881	4,055	7,967	8,662	21,009	15,848	16,543	25,064
Other Revenues	229	6	442	206	65	154	1,140	671	212	1,205	736	366
Export Market	8,789	3,222	9,252	11,766	14,028	12,120	15,345	18,041	14,988	29,373	32,069	27,108

Notes to the Financial Statements

1. Operations

The corporate purpose of Unicasa Indústria de Móveis S.A. (“Company”), is a corporation with registered office in the city of Bento Gonçalves, state of Rio Grande do Sul, with shares listed on the Novo Mercado segment of “B3 S.A. – Brasil, Bolsa e Balcão” (BM&FBovespa), under ticker UCAS3, since April 27, 2012. Established in 1985, the Company’s corporate purpose is to manufacture, sell, import and export products related to the wood, iron and aluminum furniture segment, kitchens, and other articles related to household and commercial furniture.

The Company has resale agreements with agents authorized to explore our brands “Dell Anno”, “Favorita”, “New”, “Casa Brasileira” and “Unicasa Corporate” through exclusive dealers and multibrand stores in Brazil and abroad.

The corporate purpose of Unicasa Comércio de Móveis Ltda. (subsidiary), included in the consolidated financial statements, is the retail sale of customized furniture.

The corporate purpose of Unicasa North America, LLC (subsidiary established in the United States), also included in the consolidated financial statements, is to disseminate and market the Dell Anno brand in North America. It was created on November 13, 2018 and started operating in July 2019. Its fully subscribed and paid-up capital stock is US\$500,000.00.

The Management of the Company decided to reduce the number of own stores by transferring them to the direct management of authorized independent resellers. In the first quarter of 2018, its last operating reseller was transferred. Two stores were transferred in 2017 and four were transferred in 2016, out of an earlier total of seven own stores. The subsidiary remains open to serve the operation’s holdover clients and as a support for clients of the parent company’s Unicasa Corporate segment.

2. Summary of significant accounting practices

The interim parent company and consolidated accounting information for the three- and nine-month periods ended September 30, 2020 was prepared and is being presented in accordance with CPC 21 (R1) – Interim Reporting, issued by the Brazilian Accounting Pronouncements Committee (“CPC”), and IAS 34 – Interim Financial Reporting, issued by the International Accounting Standards Board (“IASB”), in consonance with the standards issued by the Securities Commission of Brazil (CVM), applicable to the preparation of Quarterly Information (ITR). The interim accounting information was prepared by the Company to provide users with significant information presented in the reporting period and must be analyzed together with the complete financial statements for the fiscal year ended December 31, 2019 and the interim accounting information for the three- and nine-month periods ended September 30, 2019.

The accounting policies, the use of certain accounting estimates, Management judgments and calculation methods adopted in this quarterly accounting information are the same as those adopted in the preparation of annual financial statements for the fiscal year ended December 31, 2019 and interim accounting information for the three- and nine-month periods ended September 30, 2019.

Approval of interim parent company and consolidated financial statements

The presentation of these interim parent company and consolidated financial statements was approved and authorized at the Board of Directors’ Meeting held on November 12, 2020.

Notes to the Financial Statements**3. Cash and cash equivalents**

	Index	Average weighted rate p.a.	Parent Company		Consolidated	
			9/30/2020	12/31/2019	9/30/2020	12/31/2019
Cash and cash equivalents						
Cash and banks			6,758	4,772	7,707	5,186
Cash equivalents						
CDB	CDI	100.00%	33,534	39,287	34,552	40,344
Automatic investment	CDI	10.00%	306	31	306	31
			40,598	44,090	42,565	45,561

Cash and cash equivalents do not have restrictions for use, have short-term original maturity, are highly liquid and easily convertible into a known cash amount and are subject to an insignificant risk of change in value.

4. Financial investments

	Index	Average weighted rate p.a.	Parent Company		Consolidated	
			9/30/2020	12/31/2019	9/30/2020	12/31/2019
Financial investments						
CDB	CDI	82.43%	17,514	24,373	17,514	24,373
			17,514	24,373	17,514	24,373
Current assets			5,179	21,149	5,179	21,149
Non-current assets			12,335	3,224	12,335	3,224
			17,514	24,373	17,514	24,373

Financial investments are made in prime banks (among the ten largest institutions in Brazil), whose yield is linked to the Interbank Deposit Certificate (CDI).

Notes to the Financial Statements

5. Trade accounts receivable

	Parent Company		Consolidated	
	9/30/2020	12/31/2019	9/30/2020	12/31/2019
Domestic market				
Third parties	43,059	43,853	43,544	44,157
Related parties (Note 21)	878	1,091	810	1,050
Foreign market				
Third parties	2,260	2,997	2,260	2,997
Check receivables	800	1,195	800	1,195
	46,997	49,136	47,414	49,399
 (-) Allowance for doubtful accounts	 (8,220)	 (10,485)	 (8,258)	 (10,626)
(-) Present Value Adjustment (PVA)	(355)	(525)	(355)	(525)
	38,422	38,126	38,801	38,248
 Current assets	 30,054	 30,366	 30,433	 30,488
Non-current assets	8,368	7,760	8,368	7,760
	38,422	38,126	38,801	38,248

The amounts classified under non-current assets refer to novation of credits to clients of the chain. In general, such novation has a term of more than one year and the balances are adjusted for inflation, plus interest compatible with market practices.

Days sales outstanding, weighted by the average maturity of invoices, on September 30, 2020 and December 31, 2019, were 39 and 34 days, respectively.

The changes in allowance for loan losses are as follows:

	Parent Company		Consolidated	
	9/30/2020	12/31/2019	9/30/2020	12/31/2019
Balance at beginning of period/year	(10,485)	(24,605)	(10,626)	(24,793)
Additions	(1,468)	(1,794)	(1,468)	(1,804)
Recovery / realizations	1,052	1,691	1,155	1,748
Write off due to losses	2,681	14,223	2,681	14,223
Balance at end of period/year	(8,220)	(10,485)	(8,258)	(10,626)

At September 30, 2020 and December 31, 2019, the breakdown of trade accounts receivable by maturity is as follows:

	Parent Company		Consolidated	
	9/30/2020	12/31/2019	9/30/2020	12/31/2019
Falling due	30,097	28,782	30,515	29,045
Overdue:				
From 1 to 30 days	608	3,021	608	3,021
From 31 to 60 days	271	1,040	271	1,040
From 61 to 90 days	300	475	300	475
From 91 to 180 days	1,197	994	1,197	994
Over 181 days	14,524	14,824	14,523	14,824
	46,997	49,136	47,414	49,399

The allowance for loan losses is based on the individual analysis of total trade accounts receivable overdue for more than 90 days, considering the clients' payment capacity, the current and prospective economic scenario, the evaluation of delinquency levels and guarantees received, as well as evaluation of renegotiations made. Specific cases not yet overdue, but with risk of loss in the Management's opinion, is also included in the allowance.

Notes to the Financial Statements**6. Inventories**

Inventories are stated at cost or net realizable value, whichever is lower. Costs incurred to take each product to its current location and condition are recorded as follows:

- (i) Raw materials – cost of acquisition according to average cost.
- (ii) Finished products and products under production – cost of materials and direct labor and proportional portion of indirect general expenses based on the normal operating capacity.

The net realizable value corresponds to the sale price in the normal course of business, less estimated costs for conclusion and sale.

	Parent Company		Consolidated	
	9/30/2020	12/31/2019	9/30/2020	12/31/2019
Finished products	479	45	407	58
Products under production	2,067	1,558	2,067	1,558
Goods for resale	442	291	651	347
Raw material	20,845	15,644	20,845	15,644
Advances to suppliers	2,093	1,728	2,093	1,728
Sundry materials	1,802	1,600	1,802	1,600
Provision for obsolescence	(1,385)	(737)	(1,385)	(737)
	26,343	20,129	26,480	20,198

Provisions for low inventory turnover or obsolete inventories are constituted when deemed necessary by the Management. The changes in provision for obsolescence are as follows:

	Parent Company and Consolidated	
	9/30/2020	12/31/2019
Balance at beginning of period/year	(737)	(780)
Additions	(1,214)	(1,109)
Recoveries / realizations	566	1,152
Balance at end of period/year	(1,385)	(737)

7. Assets held for sale

On September 30, 2020, assets held for sale totaling R\$868 (R\$532 on December 31, 2019) are largely composed of apartments and other real estate received from debt renegotiations with clients and are available for immediate sale. Assets are held at their book value, which are lower than their fair values, less selling expenses.

Notes to the Financial Statements

8. Loans granted

	Parent Company and Consolidated	
	9/30/2020	12/31/2019
Loans granted	2,831	3,819
(-) Allowance for loan losses	(637)	(1,093)
	2,194	2,726
Current assets	703	1,055
Non-current assets	1,491	1,671
	2,194	2,726

These refer to loans granted by the Company to clients to finance the expansion of the network of authorized resellers and exclusive stores, measured at amortized cost method in accordance with contractual terms (fixed rates and payment conditions), net of the allowance for losses. Loans bear average interest of 9.90% p.a. (10.86% in 2019). The Company has first-degree mortgage guarantees for most of operations.

The changes in allowance for loan losses are:

	Parent Company		Consolidated	
	9/30/2020	12/31/2019	9/30/2020	12/31/2019
Balance at beginning of period/year	(1,093)	(1,075)	(1,093)	(1,075)
Additions	-	(131)	-	131
Recoveries / realizations	113	113	113	113
Write-offs of uncollectible receivables	343	-	343	-
Balance at end of period/year	637	(1,093)	637	(1,093)

Notes to the Financial Statements

9. Other assets

	Parent Company		Consolidated	
	9/30/2020	12/31/2019	9/30/2020	12/31/2019
Other current assets:				
Prepaid expenses	2,368	1,855	2,389	1,886
Advances and prepayments	614	414	652	416
Sundry debtors (*)	119	616	119	616
Other accounts receivable – sale of own stores – provision for loss (***)	386	94	704	923
	3,487	2,979	3,864	3,841
Other non-current assets:				
Other accounts receivable – sale of own stores (**)	625	933	793	1,111
(-) Allowance for loan losses	(550)	-	(700)	-
Other	32	28	102	68
	107	961	195	1,179

(*) Refer mainly to the expenses with cooperative advertising receivable from resellers for marketing campaigns.

(**) Refer to receivables from third parties for the sale of part of its own stores held by the subsidiary Unicasa Comércio Ltda., as mentioned in Note 1. This transaction is partially covered by collateral as set forth in the agreements. Receivables are expected as follows:

Year	Parent Company R\$	Consolidated R\$
2020	55	323
2021	539	757
2022	213	213
2023	175	175
2024	29	29
Total receivables	1,011	1,497
Current assets	386	704
Non-current assets	625	793
Total receivables	1,011	1,497

Notes to the Financial Statements

10. Investments in subsidiaries

The investment in subsidiary is valued based on the equity income method, according to CPC 18 (R2). The main balances of the subsidiary are:

	Unicasa Comércio de Móveis Ltda.		Unicasa North America, LLC	
	9/30/2020	12/31/2019	9/30/2020	12/31/2019
Current assets	1,673	2,172	1,351	429
Non-current assets	50	216	85	44
Current and non-current liabilities	1,327	1,931	1,099	146
Shareholders' equity	396	457	337	327
Capital stock	20,430	20,430	2,016	755

	Unicasa Comércio de Móveis Ltda.		Unicasa North America, LLC	
	9/30/2020	9/30/2019	9/30/2020	9/30/2019
Net revenue	543	2,600	1,070	(37)
Net income / (loss) for the period			(1,584)	(100)
– subsidiary	(61)	150		
% Ownership interest	99.99%	99.99%	100.0%	100.0%
Equity income (loss) before eliminations	(61)	150	(1,584)	(100)
Effect of unrealized income	-	20	(64)	-
Equity income (loss)	(61)	170	(1,648)	(100)

The changes in investments in subsidiaries are as follows:

	Parent Company	
	9/30/2020	12/31/2019
Investment balance in subsidiaries at beginning of period/year	776	362
Capital payment – subsidiary	1,262	754
Equity income (loss)	(1,709)	(401)
Other comprehensive income	332	61
Investment balance in subsidiaries at end of period/year	661	776

Notes to the Financial Statements

11. Property, plant and equipment

These are registered at acquisition or construction cost. Depreciation of assets is calculated using the straight-line method at depreciation rates and take into consideration the estimated useful lives of these assets. The depreciation methods, useful lives and residual values are reviewed at the end of the fiscal year and any adjustments are recognized as changes in accounting estimates. Property, plant and equipment are net of PIS/COFINS and ICMS credits and the contra entry is recorded as recoverable taxes. A property, plant and equipment item is written off when sold or when no future economic benefit is expected from its use or sale. Gain or loss from the write-off of an asset, calculated as the difference between net sale value and book value of the asset, is included in the statement of operations for the period in which the asset was written off.

Property, plant and equipment is broken down as follows:

Notes to the Financial Statements

11. Property, plant and equipment--Continued

Parent Company

Cost of property, plant and equipment	Land	Buildings	Improvements and facilities	Machinery and equipment	Furniture and fixtures	IT equipment	Construction in progress	Total
Balances at 12.31.2018	1,378	21,162	12,537	105,479	2,338	3,557	1,861	148,312
Acquisitions	-	5	-	112	48	16	2,850	3,031
Write-offs	-	-	-	(4,034)	(76)	(85)	(2)	(4,197)
Transfers	-	32	127	2,312	16	129	(2,616)	-
Balances at 12.31.2019	1,378	21,199	12,664	103,869	2,326	3,617	2,093	147,146
Acquisitions	-	-	-	87	173	68	3,737	4,065
Write-offs	-	-	(557)	(280)	(42)	(5)	-	(884)
Transfers	-	1	1,560	949	17	41	(2,568)	-
Balances at 9.30.2020	1,378	21,200	13,667	104,625	2,474	3,721	3,262	150,327

Accumulated depreciation	Land	Buildings	Improvements and facilities	Machinery and equipment	Furniture and fixtures	IT equipment	Construction in progress	Total
Balances at 12.31.2018	-	(6,761)	(4,975)	(54,463)	(1,438)	(2,057)	-	(69,694)
Depreciation	-	(341)	(632)	(4,661)	(169)	(522)	-	(6,325)
Write-off	-	-	-	3,446	73	84	-	3,603
Balances at 12.31.2019	-	(7,102)	(5,607)	(55,678)	(1,534)	(2,495)	-	(72,416)
Depreciation	-	(254)	(459)	(3,659)	(160)	(346)	-	(4,878)
Write-off	-	-	395	251	38	4	-	688
Balances at 9.30.2020	-	(7,356)	(5,671)	(59,086)	(1,656)	(2,837)	-	(76,606)

Property, plant and equipment, net

Balances at 12.31.2018	1,378	14,401	7,562	51,016	900	1,500	1,861	78,618
Balances at 12.31.2019	1,378	14,097	7,057	48,191	792	1,122	2,093	74,730
Balances at 9.30.2020	1,378	13,844	7,996	45,539	818	884	3,262	73,721

Consolidated

Cost of property, plant and equipment	Land	Buildings	Improvements and facilities	Machinery and equipment	Furniture and fixtures	IT equipment	Construction in progress	Total
Balances at 12.31.2018	1,378	21,162	12,538	105,519	2,346	3,614	1,861	148,418
Acquisitions	-	5	-	112	48	20	2,850	3,035
Write-offs	-	-	-	(4,034)	(76)	(87)	(2)	(4,199)
Transfers	-	32	127	2,312	16	129	(2,616)	-
Balances at 12.31.2019	1,378	21,199	12,665	103,909	2,334	3,676	2,093	147,254
Acquisitions	-	-	-	87	173	83	3,741	4,084
Write-offs	-	-	(557)	(280)	(42)	(7)	-	(886)
Transfers	-	1	1,560	949	17	41	(2,568)	-
Balances at 9.30.2020	1,378	21,200	13,668	104,665	2,482	3,793	3,266	150,452

Accumulated depreciation	Land	Buildings	Improvements and facilities	Machinery and equipment	Furniture and fixtures	IT equipment	Construction in progress	Total
Balances at 12.31.2018	-	(6,761)	(4,976)	(54,499)	(1,440)	(2,079)	-	(69,755)
Depreciation	-	(341)	(632)	(4,667)	(170)	(530)	-	(6,340)
Write-off	-	-	-	3,445	73	85	-	3,603
Balances at 12.31.2019	-	(7,102)	(5,608)	(55,721)	(1,537)	(2,524)	-	(72,492)
Depreciation	-	(254)	(459)	(3,660)	(161)	(357)	-	(4,891)
Write-off	-	-	395	251	38	5	-	689
Balances at 9.30.2020	-	(7,356)	(5,672)	(59,130)	(1,660)	(2,876)	-	(76,694)

Property, plant and equipment, net

Balances at 12.31.2018	1,378	14,401	7,562	51,020	906	1,535	1,861	78,663
Balances at 12.31.2019	1,378	14,097	7,057	48,188	797	1,152	2,093	74,762
Balances at 9.30.2020	1,378	13,844	7,996	45,535	822	917	3,266	73,758
Average useful life – in years	-	67.76	22.09	16.62	10.00	5.00	-	

Notes to the Financial Statements

11. Property, plant and equipment--Continued

The main nature of assets that make up property, plant and equipment in progress refers to the acquisition and renovation of machines.

12. Intangible assets

Intangible assets with a defined life are measured at cost, less amortization accrued over the economic useful life and evaluated for impairment whenever there is indication of loss of economic value of the asset. The amortization period and method for an intangible asset with defined life are reviewed at least at the end of each fiscal year. The amortization of these intangible assets is recognized in the statement of operations.

Parent Company

	Software	Trademarks and patents	Commercial goodwill	Total
Balances at 12.31.2018	1,662	67	6,743	8,472
Acquisitions	648	174	-	822
Amortization	(595)	(26)	(1,790)	(2,411)
Balances at 12.31.2019	1,715	215	4,953	6,883
Acquisitions	105	-	-	105
Write-offs	-	-	(2,991)	(2,991)
Write-off – amortization	-	-	2,175	2,175
Amortization	(382)	(23)	(1,269)	(1,674)
Balances at 9.30.2020	1,438	192	2,868	4,498

Consolidated

	Software	Trademarks and patents	Commercial goodwill	Total
Balances at 12.31.2018	1,662	67	6,743	8,472
Acquisitions	648	174	-	822
Amortization	(595)	(26)	(1,790)	(2,411)
Balances at 12.31.2019	1,715	215	4,953	6,883
Acquisitions	105	-	-	105
Write-offs	-	-	(2,991)	(2,991)
Write-off – amortization	-	-	2,175	2,175
Amortization	(382)	(23)	(1,269)	(1,674)
Balances at 9.30.2020	1,438	192	2,868	4,498

Average useful life in years	5.00	10.00	2.00
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Research and development

Since research and development costs of the Company's new products do not meet the capitalization criteria, they were recognized in Parent Company and Consolidated profit or loss for the period, at September 30, 2020, in the amount of R\$1,056 (R\$1,070 at September 30, 2019).

13. Income and social contribution taxes

Income and social contribution taxes are calculated based on the tax rate in effect. Current and deferred taxes are recognized in profit or loss for the period.

The recognition of deferred taxes is based on the temporary differences between the book value and the tax value of assets and liabilities, on tax losses calculated and the negative calculation basis for social contribution on income, as their realization is deemed probable as an entry to future taxable income. Deferred tax assets and liabilities are offset if there is a legal right to offset current tax assets and liabilities, and are related to taxes levied by the same tax authority on the same entity subject to taxation.

Notes to the Financial Statements

13. Income and Social Contribution Taxes--Continued

Deferred income tax and social contribution

The breakdown of deferred income and social contribution taxes is as follows:

	Parent Company				Consolidated			
	Balance sheet		P&L		Balance sheet		P&L	
	9/30/2020	12/31/2019	9/30/2020	9/30/2019	9/30/2020	12/31/2019	9/30/2020	9/30/2019
<u>On temporary differences:</u>								
Assets								
Allowance for loan losses	3,011	3,937	(926)	(4,239)	3,011	3,937	(926)	(4,239)
Provision for obsolete inventories	471	251	220	53	471	251	220	53
Provisions for losses with sureties	231	884	(653)	-	231	884	(653)	-
Provision for labor, tax, civil and termination of commercial relationship risks	3,384	3,679	(295)	(1,349)	3,384	3,679	(295)	(1,349)
Present value adjustment (AVP)	121	186	(65)	(70)	121	186	(65)	(70)
Other provisions and temporary differences	362	369	(8)	(290)	362	369	(8)	(290)
	7,580	9,306	1,727	(5,895)	7,580	9,306	1,727	(5,895)
On tax loss carryforwards	5,527	6,136	(609)	188	5,527	6,136	(609)	188
	13,107	15,442	(2,336)	(5,707)	13,107	15,442	(2,336)	(5,707)
Liabilities								
Tax and corporate depreciation difference	(9,577)	(9,567)	(10)	(347)	(9,577)	(9,567)	(10)	(347)
Total	3,530	5,875	(2,346)	(6,054)	3,530	5,875	(2,346)	(6,054)

Management estimates that deferred tax assets arising from temporary differences will be realized as projected contingencies, losses and obligations are realized.

On September 30, 2020, the subsidiary Unicasa Comércio de Móveis Ltda. has balance of R\$17,280 related to accumulated balance of income tax and social contribution and arising from temporary differences for which the corresponding tax assets were not recognized.

Year	Parent Company and Consolidated
2020	2,378
2021	4,546
2022	2,380
2023	2,001
2024	754
2025 a 2027	1,048
Total – Deferred tax assets	13,107

Notes to the Financial Statements

13. Income and Social Contribution Taxes--Continued

Reconciliation of tax expense with official tax rates

The reconciliation of tax expense with the result of the multiplication of taxable income with the local tax rate is as follows:

	Parent Company			
	3Q20	9M20	3Q19	9M19
Income before taxes	8,341	9,045	6,842	17,472
Income tax (25%) and social contribution (9%) at nominal rate	(2,836)	(3,075)	(2,326)	(5,941)
Adjustments for presentation of effective rate:				
Equity pickup	(144)	(582)	(4)	23
Non-deductible expenses	(278)	(284)	(72)	(90)
Other permanent exclusions/additions	71	212	(48)	(46)
Total income and social contribution taxes:	(3,187)	(3,729)	(2,450)	(6,054)
Current income and social contribution taxes	(982)	(1,383)	-	-
Deferred income and social contribution taxes related to:				
Recording and reversal of temporary differences	(1,774)	(1,737)	(1,630)	(6,242)
Recording and reversal in tax loss	(431)	(609)	(820)	188
	(3,187)	(3,729)	(2,450)	(6,054)
Effective rate	38%	41%	36%	35%

	Consolidated			
	3Q20	9M20	3Q19	9M19
Income before taxes	8,341	9,045	6,842	17,472
Income tax (25%) and social contribution (9%) at nominal rate	(2,836)	(3,075)	(2,326)	(5,941)
Adjustments for presentation of effective rate:				
Non-deductible expenses	(278)	(284)	(72)	(90)
Reversal of tax loss base - trade	(144)	(582)	(4)	23
Other permanent exclusions/additions	71	212	(48)	(46)
Total income and social contribution taxes:	(3,187)	(3,729)	(2,450)	(6,054)
Current income and social contribution taxes	(982)	(1,383)	-	-
Deferred income and social contribution taxes related to:				
Recording and reversal of temporary differences	(1,774)	(1,737)	(1,630)	(6,242)
Recording and reversal in tax loss	(431)	(609)	(820)	188
	(3,187)	(3,729)	(2,450)	(6,054)
Effective rate	38%	41%	36%	35%

Notes to the Financial Statements

14. Provisions

a) Provision for labor, tax and civil risks

A provision is recognized, in view of a past event, if the Company has a legal or constructive obligation that may be reliably estimated, and it is probable that an economic resource be required to settle the obligation.

The Company is a defendant in certain labor, tax and civil lawsuits. The estimated loss was provisioned based on the opinion of its legal counsel, in an amount considered sufficient by the Management to cover probable losses that may arise from unfavorable court decisions. The provision is broken down as follows:

	Parent Company and Consolidated	
	9/30/2020	12/31/2019
Provision for labor risks	1,638	1,186
Provision for tax risks	748	791
Provision for civil risks	6,635	6,824
	<u>9,021</u>	<u>8,801</u>

Labor – the Company is party to labor lawsuits basically related to overtime.

Tax – the Company is party to tax lawsuits basically related to import tax and INSS.

Civil – the Company is party to civil lawsuits involving store owners and end consumers, in which the Company may be considered jointly and severally liable.

On September 30, 2020, civil, labor and tax lawsuits classified as possible loss totaled R\$6,358, R\$418 and R\$3,021, respectively.

The changes in provision for labor, tax and civil risks are as follows:

	Parent Company and Consolidated	
	9/30/2020	12/31/2019
Balance at beginning of period / year	8,801	10,954
Additions	2,815	4,643
Recoveries / realizations	(2,595)	(6,796)
Balance at end of period / year	<u>9,021</u>	<u>8,801</u>

b) Judicial deposits

The Company maintains judicial deposits linked to several tax, labor and civil lawsuits, as follows:

	Parent Company		Consolidated	
	9/30/2020	12/31/2019	9/30/2020	12/31/2019
Labor judicial deposits	171	338	171	338
Tax judicial deposits	536	536	536	536
Civil judicial deposits	1,105	1,113	1,115	1,123
	<u>1,812</u>	<u>1,987</u>	<u>1,822</u>	<u>1,997</u>

Notes to the Financial Statements

14. Provisions--Continued

c) Provision for termination of commercial relation with resellers

The Company recorded provision to cover obligations assumed on orders taken from consumers that were pending delivery and assembling by resellers. The changes in the provision for the period/year are as follows:

	Parent and Consolidated	
	9/30/2020	12/31/2019
Balance at beginning of period / year	2,020	5,485
Realizations	(1,090)	(3,465)
Balance at end of period / year	930	2,020

d) Contingent asset

UNICASA INDÚSTRIA

In April 2000, the Company filed a Writ of Mandamus at the Federal Court of Rio Grande do Sul (JFRS) to exclude ICMS on sales from the PIS/Cofins calculation base. The case was ruled groundless in all appellate courts and reached an unappealable ruling in April 2006. Subsequently, the Company filed a new Writ of Mandamus at the JFRS based on the ruling by the Federal Supreme Court (STF), in the Extraordinary Appeal 240.785-2, which saw voting for excluding ICMS from the PIS/Cofins calculation base although at the time there was still no decision with general repercussion on the matter. The lawsuit was dismissed without a decision on the merit, in May 2017 as *lis alibi pendens* in connection with the lawsuit judged in April 2006. The company filed an Appeal, which was denied. Accordingly, an extraordinary appeal was filed, which was also denied. The final and unappealable decision was given on October 23, 2019.

In September 2018, the Company filed another Writ of Mandamus before the JFRS, this time based on the fact that Federal Law no. 12,973/14 brought new provisions applicable to the matter, requiring the exclusion of ICMS from the PIS/COFINS calculation base only for operations occurring as from 2015, at which time it went into effect for the Company. This lawsuit was dismissed without prejudice, with a claim on the *lis pendens* of this case in relation to the Writ of Mandamus terminated in May 2017. Although the applicable appeal was filed, the Office of the General Counsel to the National Treasury stated in the case records that it did not oppose the dismissal of the *lis alibi pendens*. As such, the trial court reconsidered the decision that dismissed the case without prejudice and the case proceeded. Subsequently, a decision was announced rejecting the injunction, against which the Company filed an interlocutory appeal. Then, a judgment on the merits was held valid. As such, considering the grant of the claim, the interlocutory appeal to discuss the provisional remedy became moot and became final and unappealable.

Notes to the Financial Statements**14. Provisions--Continued****d) Contingent asset--Continued**

With this decision, the Federal Government filed an appeal and the Company filed an appellate brief. Subsequently, the appeal was assigned to the 1st Bench of the Federal Appellate Court of the 4th Region, whose judge-rapporteur was Justice Alexandre Gonçalves Lippel. After being notified, the Federal Prosecution Office filed its report informing that it does not see a situation that justifies intervention and for this reason it is no longer providing opinion on the merits. Then, the case was docketed for trial, and the 1st Bench of the Federal Appellate Court of the 4th Region decided unanimously to uphold the judgment. Against this decision, the Federal Government filed Motions for Clarification, requesting the suspension of the case until the judgment on the Motions for Clarification in the records of RE 574,706. The Company, duly served with notice, filed answer brief against the Motions, requesting their denial due to the lack of omission to be remedied. The 1st Bench, after analyzing the issue, decided to deny the motions given the lack of obscurity, contradiction, omission or significant error in the decision of the appellate court. The Company is awaiting a possible appeal from the Federal Government.

Given the aforementioned facts, there are no effects related to this issue in the Financial Statements. The Company deems the probability of a favorable outcome in this case as remote.

UNICASA COMÉRCIO

In March 2017, the Company filed a Writ of Mandamus at the Federal Court of Rio Grande do Sul (JFRS) to exclude ICMS from the PIS/Cofins calculation base.

The prayer for injunction was denied, against which the Company filed an Interlocutory Appeal. After analyzing the matter, the 2nd Bench granted the request in the records of the Interlocutory Appeal. After receiving an electronic notice from the lower court, the bench passed its judgment of merit, granting the appeal. Since the appeal was granted, the Writ of Mandamus was no longer necessary and became final and unappealable.

Subsequently, the Federal Government filed an appeal and the Company provided answer brief against it. The appeal was assigned to the 2nd Bench of the Federal Appellate Court of the 4th Region, whose judge-rapporteur was Justice Alexandre Rossato.

After the trial, the 2nd Bench unanimously upheld the decision favorable to the Company. Against this appeal, the Federal Government filed Motions for Clarification, which were denied due to the lack of obscurity, contradiction, omission of significant error. The Federal Government, duly served with notice, filed Special Appeal and Extraordinary Appeal and the Company provided answer brief against the appeals.

After analyzing their appealability, the Vice President of the Federal Appellate Court of the 4th Region denied the Extraordinary Appeal and rejected the Special Appeal filed by the Federal Government. Against this decision, the Federal Government filed an Special Interlocutory Appeal and the Company provided answer brief against it. After analyzing the Interlocutory Appeal, the Vice President decided to uphold the decision based by its own fundamentals, assigning the case to the competent Higher Court.

Notes to the Financial Statements

14. Provisions--Continued

d) Contingent asset--Continued

The records were received by the Superior Court of Justice under number 1,540,249/RS and assigned to Justice Assusete Magalhães of the 2nd Bench. After judging the case, the Bench unanimously took cognizance of the special appeal partially and then denied it. Against this decision, the Federal Government filed Motions for Clarification and the Company provided answer brief against them. The 2nd Bench, after analyzing the incident, unanimously denied the Motions for Clarification.

On June 10, 2020, the case became final and unappealable with favorable decision for the Company and returned to the Federal Appellate Court of the 4th Region.

After the records were received by the lower court, the parties were served with notice informing the return of records, and the Company calculated the credits due, totaling R\$1,800 on September 30, 2020. The request to release credits is still pending at the Federal Revenue Service of Brazil not being registered by the Company due to the lack of revenue generation to realize this credit, which makes it an unrealized asset. Due to the lack of revenue generation to realize this credit, the Company Management decided to file a claim against the Federal Revenue Service of Brazil requesting the refund of the credit. As such, the credit will be booked in the Company's financial statements when the request for refund of credit made to the Federal Revenue Service of Brazil is approved. The credit generated by the favorable decision for the Company does not have any effects on its financial statements.

Notes to the Financial Statements**15. Other liabilities**

	Parent Company		Consolidated	
	9/30/2020	12/31/2019	9/30/2020	12/31/2019
Other liabilities – current:				
Other provisions	15	840	92	917
Billable contracts (*)	2,669	2,304	2,669	2,304
Leases	235	228	235	228
Foreign exchange orders	2,861	1,247	2,861	1,247
Other liabilities	96	672	96	672
	5,876	5,291	5,953	5,368
Other liabilities – non-current:				
Leases	287	135	287	135
	287	135	287	135

(*) On September 30, 2020, the amount of contracts with future performance obligations – Unicasa Corporate is R\$2,669 (R\$2,304 on December 31, 2019).

16. Shareholders' equity**a) Capital stock**

The capital stock of the Company is R\$147,000 on September 30, 2020 and December 31, 2019, divided into 66,086,364 registered common shares without par value.

b) Profit reservesLegal reserve

Recorded on December 31, 2019 in the amount of R\$899, based on 5% of net income from the fiscal year, limited to 20% of the paid-in capital.

c) Other comprehensive income

Corresponds to the cumulative effect of exchange translation of functional currency to the original currency of the financial statements of the foreign subsidiary, calculated on the company's investments abroad, assessed using the equity method. This cumulative effect will be reverted to profit or loss for the period as gain or loss upon the sale or write-off of the investment.

Notes to the Financial Statements

16. Shareholders' equity--Continued

d) Earnings per share

As required by IAS 33/CPC 41 – Earnings per share, the tables below recognize profit to amounts used to calculate basic earnings per share.

Basic earnings per share

For the three- and nine-month periods ended September 30, 2020 and 2019, the Company registered basic earnings per share, calculated by dividing the net income for the period by the weighted average of outstanding shares, as shown below:

	Parent Company and Consolidated			
	3Q20	9M20	3Q19	9M19
Net income for the period	5,154	5,316	4,392	11,418
Weighted average of outstanding common shares (in thousands)	66,086	66,086	66,086	66,086
Earnings / (loss) per share – basic (R\$)	0.07799	0.08044	0.06646	0.17277

Diluted earnings per share

The Company did not present the calculation of diluted earnings per share as required by IAS 33/CPC 41 – Earnings per share because there are no potential common shares for dilution or other convertible instruments that can cause dilution of earnings per share, and hence the basic and diluted earnings per share are the same.

Notes to the Financial Statements**17. Net revenue from sales**

Revenue is recognized in profit or loss upon the fulfilment of performance with dealers at the moment determined by the transfer of ownership of the products. Contractual performance obligations with final consumers are the responsibility of resellers. Sales are made at sight, in the form of prepayments or in installments, and are financed with the Company's own funds.

Net revenue from sales are broken down as follows:

	Parent Company			
	3Q20	9M20	3Q19	9M19
Gross revenue from sales	52,319	124,976	49,916	134,811
IPI on sales	(2,158)	(5,254)	(2,121)	(5,726)
Gross revenue from sales (-) IPI	50,161	119,722	47,795	129,085
ICMS on sales	(5,115)	(12,492)	(4,965)	(13,344)
Other taxes on sales (PIS/COFINS)	(4,007)	(9,759)	(3,957)	(10,679)
Sales returns	(59)	(187)	(411)	(573)
Present value adjustment (AVP)	(94)	(396)	(285)	(668)
	40,886	96,888	38,177	103,821

	Consolidated			
	3Q20	9M20	3Q19	9M19
Gross revenue from sales	52,438	125,747	50,438	136,482
IPI on sales	(2,158)	(5,254)	(2,121)	(5,726)
Gross revenue from sales (-) IPI	50,280	120,493	48,317	130,756
ICMS on sales	(5,134)	(12,571)	(5,110)	(13,713)
Other taxes on sales (PIS/COFINS)	(4,023)	(9,824)	(4,068)	(10,992)
Sales returns	(59)	(187)	(411)	(573)
Present value adjustment (AVP)	(94)	(396)	(285)	(668)
	40,970	97,515	38,443	104,810

Notes to the Financial Statements

18. Expenses by function and nature

	Parent Company			
	3Q20	9M20	3Q19	9M19
Expenses by function				
Cost of goods sold and/or services	(25,418)	(61,788)	(23,532)	(64,190)
Selling expenses	(5,088)	(18,515)	(6,318)	(16,294)
Administrative expenses	(3,670)	(10,389)	(3,382)	(11,524)
	(34,176)	(90,692)	(33,232)	(92,008)
Expenses by nature				
Input expenses	(17,796)	(41,779)	(16,556)	(43,775)
Personnel expenses	(7,301)	(20,444)	(7,590)	(21,067)
Third-party service expenses	(3,185)	(9,664)	(3,089)	(9,435)
Expenses with civil lawsuits	(421)	(1,110)	(1,686)	(4,313)
Depreciation and amortization expenses	(2,159)	(6,552)	(2,182)	(6,535)
Advertising expenses	(1,173)	(3,375)	(1,506)	(3,610)
Provision expenses/(reversal)	999	(1,131)	1,898	2,772
Travel expenses	(167)	(910)	(801)	(1,975)
Electric power expenses	(643)	(1,800)	(798)	(1,975)
Expenses with commissions	(756)	(1,599)	(351)	(983)
Other expenses	(1,574)	(2,328)	(571)	(1,112)
	(34,176)	(90,692)	(33,232)	(92,008)
	Consolidated			
	3Q20	9M20	3Q19	9M19
Expenses by function				
Cost of goods sold and/or services	(25,347)	(61,678)	(23,367)	(63,907)
Selling expenses	(5,810)	(21,457)	(6,927)	(18,024)
Administrative expenses	(3,670)	(10,389)	(3,382)	(11,524)
	(34,827)	(93,524)	(33,676)	(93,455)
Expenses by nature				
Input expenses	(17,738)	(41,695)	(16,392)	(43,495)
Personnel expenses	(8,124)	(22,225)	(7,958)	(22,109)
Third-party service expenses	(3,415)	(10,309)	(3,296)	(9,935)
Expenses with civil lawsuits	(425)	(1,115)	(1,696)	(4,324)
Depreciation and amortization expenses	(2,161)	(6,565)	(2,185)	(6,545)
Advertising expenses	(1,173)	(3,570)	(1,506)	(3,610)
Provision expenses/(reversal)	1,069	(1,178)	2,018	3,042
Travel expenses	(208)	(1,065)	(815)	(2,020)
Electric power expenses	(646)	(1,804)	(798)	(1,977)
Expenses with commissions	(259)	(1,102)	(351)	(983)
Other expenses	(1,747)	(2,896)	(697)	(1,499)
	(34,827)	(93,524)	(33,676)	(93,455)

Notes to the Financial Statements

19. Other operating revenues

	Parent Company			
	3Q20	9M20	3Q19	9M19
Bank premium (*)	380	929	312	895
Gain from sale of property, plant and equipment	19	20	10	32
Other operating revenues	1,195	2,428	203	824
Other operating revenues	1,594	3,377	525	1,751

	Consolidated			
	3Q20	9M20	3Q19	9M19
Bank premium (*)	380	929	312	895
Gain from sale of property, plant and equipment	19	20	10	32
Other operating revenues	1,315	2,859	312	1,190
Other operating revenues	1,714	3,808	634	2,117

(*) Refers to amounts received from financial institution by volume of financing conducted made the network of stores served by the Company.

Notes to the Financial Statements

20. Financial income (expense)

	Parent Company			
	3Q20	9M20	3Q19	9M19
Financial expenses				
IOF charge and bank fees	(21)	(54)	(31)	(109)
Exchange variation expenses	(1,335)	(4,155)	(311)	(639)
Present value adjustment (AVP)	(62)	(321)	(1)	(102)
Discounts granted	(2)	(62)	(276)	(490)
Other financial expenses	(11)	(10)	(10)	(42)
	(1,431)	(4,602)	(629)	(1,382)
Financial income				
Interest income	490	986	351	1,016
Yield from short-term investments	165	898	785	2,081
Exchange variation income	1,368	3,193	390	613
Present value adjustment (AVP)	232	910	378	976
Other financial income	47	175	67	297
Discounts granted	13	45	187	361
	2,315	6,207	2,158	5,344
Net financial result	884	1,605	1,529	3,962

	Consolidated			
	3Q20	9M20	3Q19	9M19
Financial expenses				
IOF charge and bank fees	(32)	(76)	(35)	(114)
Exchange variation expenses	(1,335)	(4,155)	(311)	(639)
Present value adjustment (AVP)	(62)	(321)	(1)	(102)
Discounts granted	(2)	(62)	(276)	(491)
Other financial expenses	(11)	(10)	(10)	(42)
	(1,442)	(4,624)	(633)	(1,388)
Financial income				
Interest income	521	1,055	380	1,094
Yield from short-term investments	169	916	818	2,171
Exchange variation income	1,368	3,193	390	613
Present value adjustment (AVP)	232	910	378	976
Other financial income	47	175	67	297
Discounts granted	13	45	187	361
	2,350	6,294	2,220	5,512
Net financial result	908	1,670	1,587	4,124

Notes to the Financial Statements

21. Transactions and balances with related parties

Related-party transactions are those between the Company and its subsidiaries, other companies controlled by shareholders of the Company, key management professionals and other related parties. During the period ended September 30, 2020 and fiscal year ended December 31, 2019, the Company conducted the following transactions with related parties:

		Parent Company				Consolidated			
	Term	Assets		Profit or Loss		Assets		Profit or Loss	
		9/30/2020	12/31/2019	9/30/2020	9/30/2019	9/30/2020	12/31/2019	9/30/2020	9/30/2019
<u>Subsidiaries</u>									
Unicasa North America, LLC									
Sales of furniture				122					
Commission expenses		-	-	(497)	(37)	-	-	-	-
Unicasa Comércio de Móveis Ltda.									
Trade receivables	85 days	68	41	-	-	-	-	-	-
Sales of furniture		-	-	367	1,611	-	-	-	-
<u>Subsidiaries of shareholders of</u>									
<u>Unicasa Indústria de Móveis S.A.</u>									
Even Construtora e Incorporadora S.A.									
Trade receivables	30 days	-	211	-	-	-	211	-	-
Sales of furniture		-	-	443	3,755	-	-	443	3,755
Telasul Indústria de Móveis S.A.									
Trade receivables	701 days	436	499	-	-	436	499	-	-
Sales of furniture		-	-	-	-	-	-	-	-
Resale of items		-	-	-	11	-	-	-	11
<u>Related parties and key Management</u>									
<u>professionals</u>									
Trade receivables	1082 days	374	340	-	-	374	340	-	-
Sales of furniture		-	-	32	376	-	-	32	376
		878	1,091	467	5,716	810	1,050	475	4,142

The transactions involving the Company and its related parties are conducted as agreed by the parties under normal market conditions.

In June 2019, the Company sold an obsolete item of property, plant and equipment to Telasul with payment term of 24 months and a 12-month grace period.

There were no guarantees granted or received in relation to any accounts receivable or payable involving related parties. All balances will be settled in domestic currency.

Management Compensation

The Company paid its managers (Statutory Board of Executive Officers and Board of Directors) compensation in the amount of R\$1,951 in the period ended September 30, 2020 (R\$1,105 on September 30, 2019). The Company does not offer to its key personnel compensation benefits in the following categories: (i) post-employment benefits; (ii) long-term benefit; (iii) employment termination benefit; and (iv) share-based compensation.

Notes to the Financial Statements

22. Financial Instruments

The Company determines the classification of its financial assets and liabilities upon their initial recognition in accordance with the business model used to manage the assets and their respective contractual cash flow characteristics, pursuant to CPC 48 / IFRS 9.

The Company's financial instruments measured at their amortized cost are held for the purpose of receiving or payment of contractual cash flows, which consist of principal and interest, recorded at their original value less allowance for losses and present value adjustment when applicable. The financial instruments and their outstanding balances on September 30, 2020 and December 31, 2019, are shown below:

	Parent Company		Consolidated	
	9/30/2020	12/31/2019	9/30/2020	12/31/2019
Financial assets				
Cash and cash equivalents (Note 3)	40,598	44,090	42,565	45,561
Financial investments (Note 4)	17,514	24,373	17,514	24,373
Trade accounts receivable (Note 5)	38,422	38,126	38,801	38,248
Loans granted (Note 8)	2,194	2,726	2,194	2,726
Other assets (Note 9)	3,594	3,940	4,059	5,020
Financial liabilities				
Trade accounts payable	(6,222)	(1,434)	(6,307)	(1,584)
Advances from clients	(15,632)	(15,329)	(17,768)	(17,063)
Other current and non-current liabilities (Note 15)	(6,163)	(5,426)	(6,240)	(5,503)
Net financial instruments	74,305	91,066	74,818	91,778

23. Financial risk management

The Company's operations expose it to financial risks: market risks (including interest and exchange rates and commodity prices), credit and liquidity. The risks of financial instruments are managed through financial positioning strategies and systems to limit exposures, all registered in equity accounts, which are aimed at meeting its operational requirements.

The Company does not have a formal risk policy. The Board of Executive Officers is responsible for monitoring risks, and the Board of Directors follows up in order to mitigate the main risks.

No operations with derivative instruments or any other type of operation for speculative purposes are conducted.

- **Market risk**

Market risk is the risk that the fair value of future cash flows of a financial instrument fluctuates due to variations in market prices. Market prices encompass three types of risk: interest rate, exchange, and price, which could be of a commodity, among others. Financial instruments affected by market risks include loans receivable and trade accounts payable.

Notes to the Financial Statements

23. Financial risk management --Continued

- **Market risk**--Continued

I. **Interest rate risk**

Interest rate risk is the risk that the fair value of future cash flows of a financial instrument fluctuates due to variations in market interest rates. The Company's exposure to risk of changes in market interest rates is mainly due to long-term obligations subject to variable interest rates.

The Company's main exposure is loans receivable. The Company has neither conducted loan operations or their payments, nor registered previous balances in the reporting periods. The Company uses shareholder's equity to finance its operating and investing activities and dividend payment. Thus, this risk is mitigated in the Company's transactions.

II. **Exchange risks**

The Company's results are susceptible to variations arising from the effects of exchange rate volatility on foreign currency transactions, mainly in export operations. The Company adjusts its structure of costs and selling prices in order to assimilate exchange oscillations. On September 30, 2020, the Company records accounts receivable from exports equivalent to US\$401 (equivalent to US\$743 on December 31, 2019).

In order to neutralize the effects of the fluctuation in the U.S. dollar on future exports, the Management executed the following foreign exchange contracts:

EXECUTION DATE	MATURITY	RATE	FIXED EXCHANGE RATE	OUTSTANDING AMOUNT
May 29, 2020	November 25, 2020	5.4100	300	209
June 24, 2020	December 21, 2020	5.2400	300	300
June 26, 2020	December 23, 2020	5.4030	300	300
July 14, 2020	December 1, 2020	5.4100	300	300
September 23, 2020	March 22, 2021	5.5100	300	300
TOTAL			1,500	1,409
RATE AT September 30, 2020				5.6401

Sensitivity to exchange rates

In order to verify the sensitivity of indexes of assets and liabilities in foreign currency, with representativeness, two different scenarios were defined to analyze the sensitivity on exchange rate oscillations. This analysis considers depreciation of exchange rate by 25% and 50% over the exchange rate of R\$5.64, on September 30, 2020. These scenarios envisage a reduction in accounts receivable from R\$2,260 to R\$1,695 and R\$1,130, respectively, with negative effects on profit before taxation of R\$565 and R\$1,130. These assumptions were defined based on the Management's expectations for variations in the exchange rate on the maturity dates of respective agreements subject to these risks.

Notes to the Financial Statements**23. Financial risk management --Continued**

- **Market risk**--Continued

III. Commodity price risk

This risk is related to the possibility of oscillation in prices of raw materials and other inputs used in the production process. Since the Company uses commodities as raw material (MDF and MDP boards), its cost of goods sold may be affected by changes in the prices of these materials. To minimize this risk, the Company permanently monitors price oscillations and, as applicable, builds strategic inventories to maintain its business activities.

- **Credit risk**

This risk arises from the possibility of incurring losses due to delinquency of other parties or financial institutions depositing resources or of financial investments. To mitigate these risks, the Company adopts the practice of analyzing financial and equity conditions of its counterparties, as well as defining credit limits and monitoring permanently their outstanding positions. With regard to financial institutions, the Company only carries out operations with low-risk institutions, as evaluated by its Management. For trade accounts receivable, the Company has not recorded allowance for loan losses yet, as mentioned in Note 5.

Accounts receivable

Risk of credit to client is managed by the financial department and is subject to specific procedures, controls and policies established by the Company. Credit limits are established for all clients based on internal rating criteria. On September 30, 2020, the Company had 24 clients (25 clients on December 31, 2019), representing 50.96% (50.63% on December 31, 2019) of all receivables due. These clients operate with several stores in Brazil. No client individually represents more than 10% of the sales. The Company has security interest and monitors its exposure.

The need for a provision for impairment is analyzed every reporting period on an individual basis by clients. Allowance for loan losses is constituted at an amount considered sufficient by Management to cover losses in recovering credits and is based on criteria such as balances of clients with delinquency risk.

Bank deposits

Credit risk on balances with banks and financial institutions is considered low and is managed by the financial department and monitored by executive officers. Surplus funds are invested only in prime financial institutions authorized by the Board of Executive Officers, being monitored in order to minimize risk concentration.

Notes to the Financial Statements

23. Financial risk management --Continued

- **Liquidity risk**

Liquidity control is monitored by the Company through the management of its cash flows, to ensure that its funds are available in sufficient amounts to maintain its commitments on schedule. The Company holds balances in financial investments that are redeemable at any moment to cover any gaps between the maturity of its contractual obligations and its cash generation.

The consolidated financial liability on September 30, 2020 consisted of trade payables amounting to R\$6,307, of which R\$5,802 falling due in up to 90 days. The Company does not have loans and financing facilities contracted and, accordingly, effects of future interest are virtually nonexistent.

- **Capital stock management**

The Company manages its capital structure and adjusts it considering the changes in economic conditions. The capital structure arises from choosing between shareholders' equity (capital injections and retained earnings) and loan capital to finance its operations. Management adopts as a financing practice the shareholders' equity generated by its operations, and monitors its debt in such a way as to optimize its cash flows and its present value. There were no changes in goals, policies or processes during the period ended September 30, 2020 and the fiscal year ended December 31, 2019.

The Company's net debt is shown below

	Parent Company		Consolidated	
	9/30/2020	12/31/2019	9/30/2020	12/31/2019
Trade accounts payable	6,222	1,434	6,307	1,584
(-) Cash and cash equivalents	(40,598)	(44,090)	(42,565)	(45,561)
(-) Financial investments	(17,514)	(24,373)	(17,514)	(24,373)
Surplus cash	(51,890)	(67,029)	(53,772)	(68,350)
Shareholder' equity	153,609	160,042	153,609	160,042
Shareholders' equity and surplus cash	101,719	93,013	99,837	91,692

Notes to the Financial Statements**24. Insurance**

The Company has insurance policies that were taken based on guidance from specialists and which take into consideration the type and value of risk involved. The main insurance categories are shown below:

Coverage	Coverage period		Currency	Amount insured
	From	To		
Fire, Lightning Strike, Explosion and Implosion	2020	2021	BRL	153,000
Loss of profits	2020	2021	BRL	12,000
General civil liability				
National	2020	2021	BRL	4,000
Foreign products USA	2020	2021	USD	10,000
Foreign products overall	2020	2021	BRL	30,000
Civil liability for management – D&O	2020	2021	BRL	12,500

25. Information by segment

The Company's operations involve the manufacturing and sale of customized furniture. Despite targeting several client segments, the Company's products are not controlled and managed by the Management as independent segments, and the Company's results are managed, monitored and evaluated in an integrated manner as one sole operating segment.

Gross revenue is shown below, broken down by brand and sales channel:

	Consolidated			
	3Q20	9M20	3Q19	9M19
Domestic market				
Dell Anno and Favorita - exclusive and own stores	23,391	54,212	24,101	63,697
New and Casa Brasileira – exclusive stores	14,789	32,865	12,131	34,158
New and Casa Brasileira – multibrand	6,640	15,415	6,734	18,943
Unicasa Corporate	1,850	10,770	2,676	8,846
Other revenues	1,316	2,231	799	2,475
	47,986	115,493	46,441	128,119
Export market	4,452	10,254	3,997	8,363
Total gross revenue from sales	52,438	125,747	50,438	136,482

Notes to the Financial Statements

26. Impacts of COVID-19

On January 30, 2020, the World Health Organization ("WHO") announced a global health emergency on account of a new coronavirus outbreak in the city of Wuhan in China ("COVID-19 outbreak") and the risks for the international community, considering the virus' capacity to spread globally beyond its place of origin. In March 2020, the WHO classified the COVID-19 outbreak as a pandemic due to its rapid global spread.

The full impact of COVID-19 is still unfolding as of the date of this report. The pandemic could have a significant and ongoing negative effect on economic and market conditions and trigger a global economic slowdown, which should adversely affect the value of the Company's assets. Therefore, the impact of the pandemic on the Company's financial condition, liquidity and future results of operations is uncertain. The Management is actively monitoring the global situation regarding its financial conditions, liquidity, operations, suppliers, industry and workforce. Given the daily evolution of the COVID-19 pandemic and the global responses to contain its spread, the Company cannot estimate the effects of the COVID-19 pandemic on its operating results, financial condition or liquidity in the fiscal year 2020.

Moreover, based on the best information available on the current economic consequences, the Company decided to take the following measures to minimize the possible impacts:

- Starting from April 19, 2020:
 - I. Suspension of business travel;
 - II. Mandatory home office for all employees whose functions can be done at home;
 - III. Suspension of reception program for architects, which involves visits to the plant, showrooms and suppliers;
- Reduction of operating capacity, aligning it with the reduction in demand already observed and expected over the coming months, as allowed by Provisional Presidential Decree 936/20 (converted to Federal Law 14,020/20 on July 6, 2020) and Provisional Presidential Decree 927/20:
 - I. Advance collective vacation of 20 days starting from March 23 for employees at the plant;
 - II. Suspension of employment agreement, for one month, of employees in the plant's second shift starting June from 1, 2020;
 - III. Reduction of 25% in working hours, for one month, of employees in the plant's first shift starting June 1, 2020;

Apart from the changes in the working hours in the production sector, the same measures were also applied to activities connected to the Company's production and sales operations, individually analyzing the activities of each sector.

In the second quarter, the main impacts of the pandemic on the Company's results were:

- Increase in Allowance for Doubtful Accounts: (i) in Accounts Receivable in the amount of R\$355 (Note 5), due to worsening client delinquency rates; and (ii) Other Receivables, R\$550 under parent company and R\$700 under consolidated (Note 9);
- Impairment of intangible asset related to goodwill, with an impact of R\$967. The reseller in question informed the Company of its wish to close down the operation and, in the current situation, Company does not expect to find another reseller to run this operation. Hence, the Company recorded the provision, zeroing the recoverable amount of said goodwill (Note 12).

Notes to the Financial Statements

26. Impacts of COVID-19--Continued

In the third quarter, the main impacts of the pandemic on the Company's results were:

- Reduction in Allowance for Loan Losses in the amount of R\$283 (Note 5), due to the reduction in default rates among clients;
- Resumption of 85% of plant capacity in relation to the pre-pandemic period due to better economic situation in the country. In this scenario, people in the risk group remained on leave.

Reports and Declarations / Independent Auditor's Report – Unqualified Opinion

To the Shareholders, Directors and Management of
Unicasa Indústria de Móveis S.A.
Bento Gonçalves – RS

Introduction

We have reviewed the separate and consolidated interim financial information of Unicasa Indústria de Móveis S.A. ("Company"), identified as Parent Company and Consolidated, respectively, included in the Quarterly Financial Information Form (ITR) referring to the quarter ended September 30, 2020, comprising the individual and consolidated balance sheet as of September 30, 2020, and the respective individual and consolidated statements of income and comprehensive income for the three- and nine-month periods then ended, and the individual and consolidated statements of changes in equity and of cash flows for the nine-month period then ended, including a summary of critical accounting policies and other notes.

The Management is responsible for the preparation and fair presentation of these separate and consolidated interim financial information in accordance with Technical Pronouncement CPC 21 (R1) – Interim financial statements, and with International standard IAS 34 – Interim Financial Reporting, as issued by the International Accounting Standards Board (IASB), and presented in a manner consistent with the rules of the Brazilian Securities and Exchange Commission (CVM) applicable to the preparation of Quarterly Financial Information (ITR). Our responsibility is to express a conclusion on this interim financial information based on our review.

Scope of Review

We conducted our review in accordance with the Brazilian and International Standards on interim financial information (NBC TR 2410 – Review of interim financial information performed by the independent auditor of the entity and ISRE 2410 - Review of interim financial information performed by the independent auditor of the entity, respectively). A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with standards on auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion on the separate and consolidated interim financial information

Based on our review, nothing has come to our attention that causes us to believe that the accompanying individual and consolidated interim financial information included in the Quarterly Financial Information (ITR) described above are not prepared, in all material respects, in accordance with CPC 21 (R1) and IAS 34, applicable to the preparation of Quarterly Financial Information (ITR) and presented in a manner consistent with the rules issued by the Brazilian Securities and Exchange Commission (CVM).

Other matters

Interim separate and consolidated statements of value added

We have also reviewed the interim separate and consolidated statements of value added for the six-month periods ended June 30, 2020, prepared under the management's responsibility, whose presentation in the interim quarterly information is required by the Securities and Exchange Commission (CVM) applicable to the preparation of Quarterly Financial Information (ITR). The statements of value added are considered supplementary information by IFRS, which does not require their presentation. These interim statements were submitted to the same review procedures described above and, based on our review, nothing has come to our attention that would lead us to believe that they have not been appropriately prepared, in all their material respects, in accordance with the individual and consolidated Quarterly Financial Information taken as whole.

Porto Alegre, November 12, 2020.
BDO RCS Auditores Independentes SS
CRC RS 005519/ F - 0

Paulo Sérgio Tufani
Accountant CRC 1 SP 124504/O – 9 – S – RS

Reports and Declarations / Management Declaration on Financial Statements

In compliance with item VI, Article 25 of CVM Instruction 480 of December 7, 2009 (as altered by CVM Instruction 586, of June 8, 2017), the Management of Unicasa Indústria de Móveis S.A. declares that it reviewed, discussed and agreed with the Interim Financial Statements of the Company for the quarter ended September 30, 2020, authorizing their conclusion on this date.

Bento Gonçalves, November 12, 2020.

Gustavo Dall Onder
Chief Executive, Financial and Investor Relations Officer

Alexandre Narvaes Figueira
Commercial Officer

Luciano André Merigo
Manufacturing Officer

Reports and Declarations / Management Declaration on Independent Auditors Report

In compliance with item V, Article 25 of CVM Instruction 480 of December 7, 2009 (as altered by CVM Instruction 586, of June 8, 2017), the Management of Unicasa Indústria de Móveis S.A. declares that it reviewed, discussed and agreed with the content and opinion contained in the report of Independent Auditors on the Quarterly Financial Statements of the Company for the quarter ended September 30, 2020, issued on this date.

Bento Gonçalves, November 12, 2020.

Gustavo Dall Onder
Chief Executive, Financial and Investor Relations Officer

Alexandre Narvaes Figueira
Commercial Officer

Luciano André Merigo
Manufacturing Officer

Reasons for Restatement

Version	Description
2	Correction of page margins of the release