Results Presentation 2Q26

Date: 08/14/2026
12:00 PM (US ET)

Instructions

This conference will be in Portuguese, with simultaneous translation into English.

Changing the Language*: to access simultaneous translation, click on the "Interpretation" button at the bottom right of the screen and choose the "English" language.*

To ask questions: click on the "Q&A" icon and write your question to join the queue. We recommend that all questions be asked at once.

Disclaimer

Bento Gonçalves, Rio Grande do Sul, August 14, 2026. Unicasa Indústria de Móveis S.A. (B3: UCAS3, Bloomberg: UCAS3:BZ, Reuters: UCAS3), one of the leading companies in Brazil's custom-made furniture industry and the only Brazilian publicly held company in the sector, announces today its results for the second quarter of 2026. Except where stated otherwise, all variations and comparisons are in relation to the same period of the previous year. The following financial and operating information, except where stated otherwise, is presented with consolidated data (including Unicasa Comércio de Móveis Ltda. and Unicasa North America, LLC), in thousands of Brazilian reais and in accordance with the International Financial Reporting Standards (IFRS).

The forward-looking statements in this document related to the business prospects, projections of operating and financial results and growth prospects of Unicasa are merely estimates and as such are based exclusively on the expectations of the Company's Management for the future of the business, and therefore are subject to known and unknown risks and uncertainties that could result in them not materializing or differing materially from expectations.

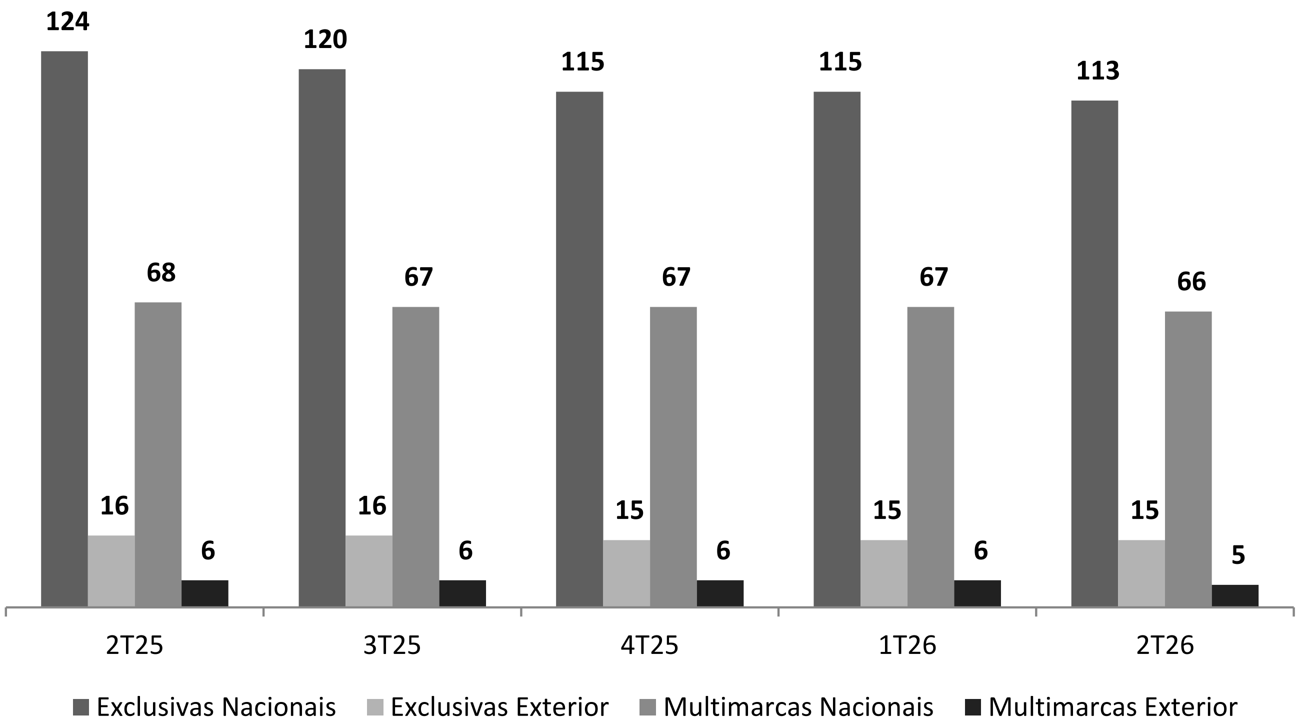
Sales Performance

Gross Revenue ex-IPI	2Q25	2Q26	Δ	1S25	1S26	Δ
Exclusive Dealers	49,160	46,666	-5.1%	83,977	81,183	-3.3%
Δ Same Stores Sales	20.0%	-0.8%		11.3%	10.5%	
Δ Same Stores Volume[1]	16.4%	-0.7%		7.7%	-2.0%	
Multibrands	4,954	5,084	2.6%	10,191	9,272	-9.0%
Corporate	4,893	4,354	-11.0%	6,619	6,313	-4.6%
Exports	16,706	9,829	-41.2%	26,318	17,868	-32.1%

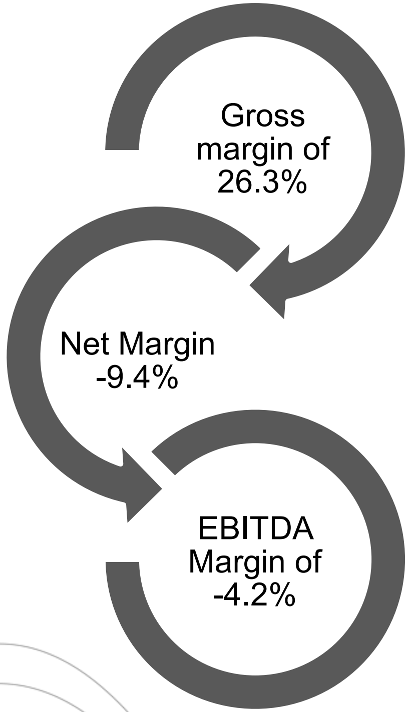
Gross Revenue ex-IPI	2Q25	2Q26	Δ	1S25	1S26	Δ
Unicasa Indústria de Móveis	75,995	66,166	-12.9%	127,649	115,262	-9.7%
Δ Volume[1]	11.3%	-11.1%		2.0%	-24.4%	

[1] Obtained through the deflated calculation of revenue due to price increases passed on to retailers and disregarding any commercial discounts granted.

Unicasa - Sales and Distribution Channels



Executive Summary



Executive Summary	2Q25	2Q26	Δ	1S25	1S26	Δ
Gross Revenue ex-IPI	75,995	66,166	-12.9%	127,649	115,262	-9.7%
Net Revenue	**63,614**	**54,595**	**-14.2%**	**106,655**	**95,544**	**-10.4%**
Cost of Goods Sold	(44,023)	(40,225)	-8.6%	(75,294)	(71,135)	-5.5%
Gross Income	**19,591**	**14,370**	**-26.6%**	**31,361**	**24,409**	**-22.2%**
Gross Margin	***30.8%***	***26.3%***	***-4.5 p.p.***	***29.4%***	***25.5%***	***-3.9 p.p.***
Selling and Administrative Expenses	(22,217)	(22,268)	+0.2%	(41,650)	(42,678)	+2.5%
Other Revenues and Operating Expenses	1,466	698	-52.4%	1,923	1,256	-34.7%
Operating Income	**(1,160)**	**(7,200)**	**+520.7%**	**(8,366)**	**(17,013)**	**+103.4%**
Operating Margin	***-1.8%***	***-13.2%***	***-11.4 p.p.***	***-7.8%***	***-17.8%***	***-10.0 p.p.***
Financial Income (Expenses) Net	(789)	(498)	-36.9%	(2,006)	(966)	-51.8%
Operating Income before Income Tax and Social Contribution	**(1,949)**	**(7,698)**	**+295.0%**	**(10,372)**	**(17,979)**	**+73.3%**
Income Tax and Social Contribution	(246)	2,547	-1135.4%	2,753	5,705	+107.2%
Net Profit	**(2,195)**	**(5,151)**	**+134.7%**	**(7,619)**	**(12,274)**	**+61.1%**
Net Margin	***-3.5%***	***-9.4%***	***-6.0 p.p.***	***-7.1%***	***-12.8%***	***-5.7 p.p.***
EBITDA	3,189	(2,300)	-172.1%	171	(7,206)	-4314.0%
EBITDA Margin	***5.0%***	***-4.2%***	***-9.2 p.p.***	***0.2%***	***-7.5%***	***-7.7 p.p.***
ROIC - LTM	***-0.6%***	***-6.7%***	***-6.1 p.p.***	***-0.6%***	***-6.7%***	***-6.1 p.p.***

Cash

Cash Flow	2Q25	2Q26	Δ	1S25	1S26	Δ
Cash Flows from Operating Activities	6.699	653	-90,3%	5.184	(3.467)	-166,9%
Changes in Assets and Liabilities	(1.049)	10.261	-1078,2%	14.847	22.729	+53,1%
Cash generated by operating activities	**5.650**	**10.914**	**+93,2%**	**20.031**	**19.262**	**-3,8%**
Cash generated by investment activities	(8.016)	(9.574)	+19,4%	(16.243)	(16.697)	+2,8%
Cash generated by financing activities	(12.096)	(5.236)	-56,7%	(1.546)	(10.358)	+570,0%
Effect of exchange variation on cash and cash equivalents	682	35	-94,9%	1.371	340	-75,2%
Increase (decrease) in cash and financial investments	**(13.780)**	**(3.861)**	**-72,0%**	**3.613**	**(7.453)**	**-306,3%**
At the End of the Period	38.801	60.664	+56,3%	38.801	60.664	+56,3%
Cash flow and Financial Investments	**(13.780)**	**(3.861)**	**-72,0%**	**3.613**	**(7.453)**	**-306,3%**

Questions

To ask questions: click on the “Q&A” icon and write your question to join the queue. We recommend that all questions be asked at once.

UNICASA
INVESTOR Relations

Gustavo Dall Onder
CEO

Alexandre Narvaes Figueira
CCO

Guilherme Possebon de Oliveira
CFO, DRI

Investor Relations
Felipe De Gasperin
Andressa Grasseli

+55 (54) 3455-4425
dri@unicasamoveis.com.br
http://unicasamoveis.com.br/ri