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Índice de Ações com Governança Corporativa Diferenciada **IGC**

Índice de Ações com Tag Along Diferenciado **ITAG**

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Bento Gonçalves, Rio Grande do Sul, August 12, 2024. Unicasa Indústria de Móveis S.A. (B3: UCAS3, Bloomberg: UCAS3: BZ, Reuters: UCAS3.SA), one of the leaders in Brazil's custom-made furniture industry and the only Brazilian publicly held company in the sector, announces today its results for the second quarter of 2024 (2Q24). Except where stated otherwise, all variations and comparisons are in relation to the same period the previous year. The following financial and operating information, except where stated otherwise, is presented with consolidated data (including Unicasa Comércio de Móveis Ltda and Unicasa Holding, LLC), in thousands of Brazilian reais and in accordance with the International Financial Reporting Standards (IFRS).

Period highlights

- Increase of 335.9% in Operating Income
- Growth of 10.4% in net revenue;
- Increase of 6.5 p.p. in gross margin (39.5%)
- Increase of 166.3% in Net Profit

Executive Summary	2Q23	2Q24	Δ	1S23	1S24	Δ
Gross Revenue ex-IPI	62,228	66,383	+6.7%	121,275	122,210	+0.8%
Net Revenue	51,017	56,314	+10.4%	99,727	103,407	+3.7%
Cost of Goods Sold	(34,195)	(34,043)	-0.4%	(66,596)	(62,480)	-6.2%
Gross Income	16,822	22,271	+32.4%	33,131	40,927	+23.5%
Gross Margin	33.0%	39.5%	+6.5 p.p.	33.2%	39.6%	+6.4 p.p.
Selling and Administrative Expenses	(16,928)	(20,428)	+20.7%	(31,772)	(38,046)	+19.7%
Other Revenues and Operating Expenses	619	393	-36.5%	1,265	354	-72.0%
Operating Income	513	2,236	+335.9%	2,624	3,235	+23.3%
Operating Margin	1.0%	4.0%	+3.0 p.p.	2.6%	3.1%	+0.5 p.p.
Financial Income (Expenses) Net	1,161	2,452	+111.2%	2,238	4,835	+116.0%
Operating Income before Income Tax and Social Contribution	1,674	4,688	+180.0%	4,862	8,070	+66.0%
Income Tax and Social Contribution	(461)	(1,458)	+216.3%	(125)	(2,037)	+1529.6%
Net Profit	1,213	3,230	+166.3%	4,737	6,033	+27.4%
Net Margin	2.4%	5.7%	+3.4 p.p.	4.7%	5.8%	+1.1 p.p.
EBITDA	2,677	4,976	+85.9%	6,702	8,759	+30.7%
EBITDA Margin	5.2%	8.8%	+3.6 p.p.	6.7%	8.5%	+1.8 p.p.
ROIC - LTM	8.1%	6.2%	-1.8 p.p.	8.1%	6.2%	-1.8 p.p.

Disclaimer: The forward-looking statements in this document related to the business prospects, projections of operating and financial results and growth prospects of Unicasa are merely estimates and as such are based exclusively on Management's expectations for the future of the business. These expectations depend substantially on market conditions, the performance of the Brazilian economy, industry and international markets, and are subject to known and unknown risks and uncertainties, which can cause such expectations to not materialize or cause actual results to differ materially from those expected and, therefore, are subject to change without prior notice.

MESSAGE FROM MANAGEMENT

Dear Shareholders,

At the beginning of July, we completed the donation of furniture kits to furnish the homes of 500 families affected by the floods that devastated Rio Grande do Sul in early May, in partnership with the solidarity project Operation Back Home RS, led by Ciclo Empreendedor and Instituto Cultural Floresta. The kits were developed especially for the initiative and contain furniture for the kitchen, bathroom, living room rack, and wardrobe set.



From May to July, we took part in the largest and most complete exhibition of architecture, interior design, and landscaping in the Americas, Casa Cor – SP. Our 130m² space was designed by our long-time partner of nearly a decade, architect Léo Shehtman. Inspired by the classic penthouses of New York City, the Dell Anno Global Living space is an immersion in the modern cosmopolitan lifestyle, connecting Dell Anno Brazil with Dell Anno New York. At the space, we presented Dell Anno's global launch, the Closet System. A new product carefully thought out from start to finish, from the design in project software to assembly in the consumer's home. In addition to serving the general public, more than 150 architects from across the country were welcomed to the space with exclusive brand events, while more than 30 professionals from our network of dealers conducted a technical visit as part of the training for the new product, which was also held in other cities throughout the country.



In partnership with architect and designer Maurício Arruda, we delivered another interior design project in the iconic Copan building, one of the most important symbols of Brazilian

architecture designed by Oscar Niemeyer and an iconic landmark of the city of São Paulo.

For the Casa Brasileira brand, we launched new finishing to align the products with the new desires of its consumers. In addition, we increased our digital operations for the brand's target audience.

In terms of operating income for the period, revenue from exclusive stores, measured by same-store sales, grew by 11.6%, with Dell Anno registering the highest growth among the brands. The stores closed throughout last year left a gap of approximately R\$4.1 million, with almost half of them already being replaced with new operations that either opened during the first half of 2024 or are in the process of opening, and the remaining ones are in the process of attracting investors.

In exports, the growth came from the United States, mainly from corporate clients and our operation with exclusive Dell Anno dealers.

The own stores in the United States continue their maturation process and, this quarter, recognized revenue similar to that of last year, however, with a different consumer profile, which allowed for a 14.4 p.p. growth in gross margin. Sales to the final consumer doubled (+45% year-to-date). However, the operation has not yet reached its break-even point (based on revenue recognition), mainly due to the addition of the New York store in October 2023.

In terms of gross margin, we returned to pre-pandemic levels. Currently, we have little impact from discounts granted due to advances, as price increase events are more balanced due to the normalization of the supply chain.

The operating expenses of the own stores in the United States grew by approximately R\$2.3 million, chiefly due to the addition of the New York store. In the Brazilian operation, the increase of approximately R\$1.2 million comes from expenses related to services to customers from closed stores and variable expenses.

Thus, our operating income grew by 335%. The net profit increased 166%, as last year Unicasa obtained favorable outcomes from tax lawsuits that directly impacted the Income Tax and Social Contribution line.

On May 29, 2024, the Company paid interest on shareholders' equity in the amount of R\$11.6 million (R\$0.2009/share).

The receipt of R\$12 million is scheduled for September regarding the second tranche of the financing with FINEP, as disclosed in the Material Fact notice dated September 12, 2023.

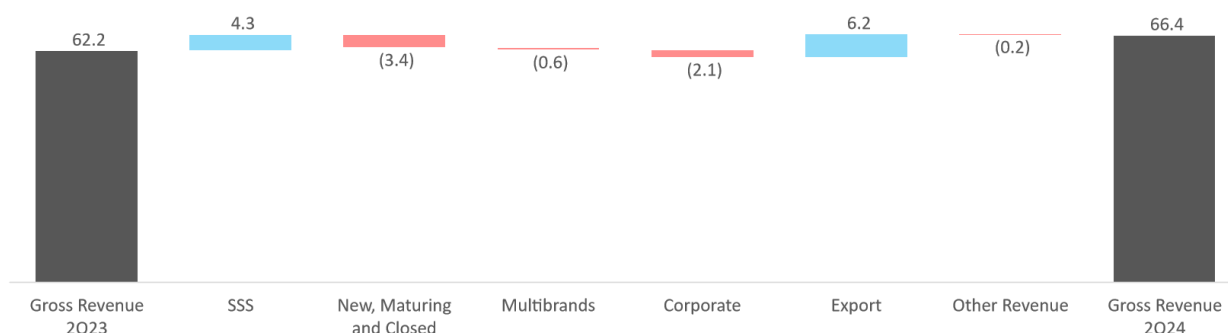
We thank our shareholders, dealers, employees, suppliers, and other stakeholders for the conclusion of another quarter.

SALES PERFORMANCE

Same-store sales (SSS) increased R\$4.3 million, R\$0.6 million for stores in the maturation phase, and R\$6.2 million for exports. On the other hand, we registered reductions in sales to multibrand stores, totaling R\$0.6 million, to the Corporate sector, R\$2.1 million, and closed stores had an impact of R\$4.1 million on sales.

Due to corporate clients and Dell Anno's exclusive dealers, both in the United States, exports grew by 73.1%.

The following chart shows the evolution of revenue between 2Q23 and 2Q24⁽¹⁾.



⁽¹⁾In million.

The following table shows the breakdown of revenue.

Gross Revenue ex-IPI	2Q23	2Q24	Δ	1S23	1S24	Δ
Exclusive Dealers	42,238	43,081	+2.0%	84,839	82,094	-3.2%
Δ Same Stores Sales	8.0%	11.6%		5.9%	4.8%	
Δ Same Stores Volume ¹	-4.6%	12.6%		-8.2%	3.7%	
Multibrands	6,327	5,759	-9.0%	12,087	10,316	-14.6%
Corporate	4,642	2,519	-45.7%	6,888	3,898	-43.4%
Exports	8,540	14,786	73.1%	16,645	25,399	+52.6%
Gross Revenue ex-IPI	2Q23	2Q24	Δ	1S23	1S24	Δ
Unicasa Indústria de Móveis	62,228	66,383	+6.7%	121,275	122,210	+0.8%
Δ Volume ¹	-24.2%	-3.4%		-29.1%	-7.6%	

¹Obtained by deflating revenue by price increases passed on to dealers and excluding the discounts granted.

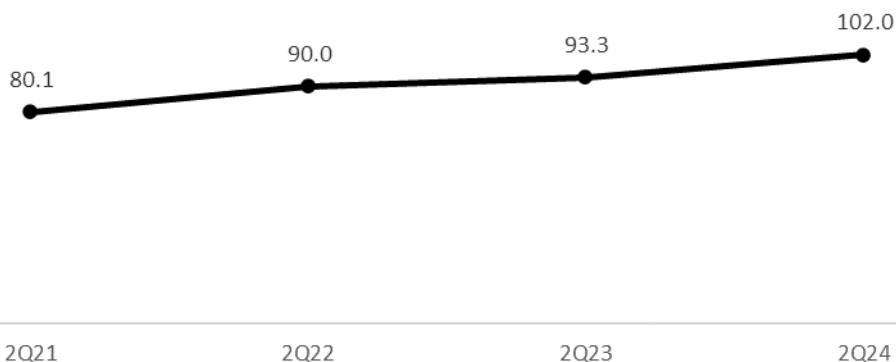
SALES AND DISTRIBUTION CHANNELS

Below is the evolution of our distribution network.

Period	2Q23	3Q23	4Q23	1Q24	2Q24	Δ(1)
Exclusive Dealers	173	168	165	159	161	2
National Exclusive	154	150	145	139	140	1
Export Exclusive	19	18	20	20	21	1
Multibrands	90	91	91	95	96	1
National Multibrands	67	67	67	71	72	1
Export Multibrands	23	24	24	24	24	-

(1) Variation compared to 1Q24

Average productivity in the Same-Store criterion in the quarter was R\$102,200/month, 9.4% higher than in 2Q23. The following chart shows productivity by quarter.

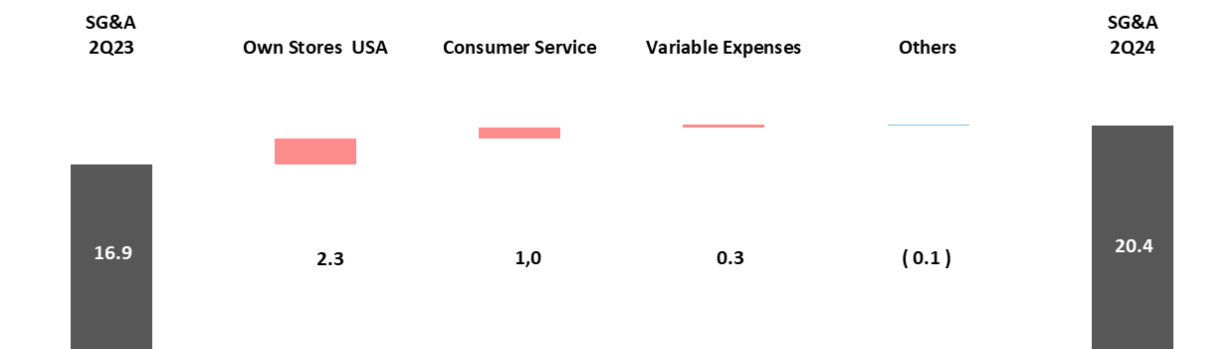


FINANCIAL PERFORMANCE

SELLING, GENERAL AND ADMINISTRATIVE EXPENSES (SG&A)

Selling General and Administrative Expenses	2Q23	2Q24	Δ	1S23	1S24	Δ
Total	(16,928)	(20,428)	+20.7%	(31,772)	(38,046)	+19.7%
Selling Expenses	(12,427)	(15,669)	+26.1%	(23,017)	(29,326)	+27.4%
% of Net Revenue	24.4%	27.8%	+3.4 p.p.	23.1%	28.4%	+5.3 p.p.
Administrative Expenses	(4,501)	(4,759)	+5.7%	(8,755)	(8,720)	-0.4%
% of Net Revenue	8.8%	8.5%	-0.3 p.p.	8.8%	8.4%	-0.4 p.p.
SG&A % of Net Revenue	33.2%	36.3%	+3.1 p.p.	31.9%	36.8%	+4.9 p.p.

The following chart shows the changes in Selling, General and Administrative (SG&A) Expenses between 2Q23 and 2Q24¹:



⁽¹⁾In million.

Expenses with our own stores in the United States increased, mainly due to the addition of the New York store.

Expenses with customer service grew due to the services to consumers from closed stores. A portion of this expense may be recovered by taking possession and selling the properties given as collateral by the dealers. The result of the sale will appear, if applicable, in Other Revenues and Operating Expenses.

Variable expenses follow the growth of exports. Compared to last year, we are more efficient in this line item.

Other Operating Income and Expenses

Other Operating Income and Expenses	2Q23	2Q24	Δ	1S23	1S24	Δ
Total	619	393	-36.5%	1,265	354	-72.0%
Result from the sale of assets held for sale and of property, plant and equipment	-	1	n/a	(138)	(534)	287.0%
Bank Premium	116	58	-50.0%	180	107	-40.6%
Other Operating Income	503	334	-33.6%	1,223	781	-36.1%
% of Net Revenue	1.2%	0.7%	-0.5 p.p.	2.5%	0.6%	-1.9 p.p.

Financial Result

Income from short-term investments and revenue from exchange variation were the main factors that contributed to the increase in the financial result.

Financial Result	2Q23	2Q24	Δ	1S23	1S24	Δ
Net Financial Result	1,161	2,452	+111.2%	2,238	4,835	+116.0%
Financial Expenses	(1,632)	(1,861)	+14.0%	(3,239)	(2,902)	-10.4%
IOF charge and bank fees	(46)	(66)	+43.5%	(90)	(128)	+42.2%
Loans and financing expenses	(325)	(659)	+102.8%	(678)	(1,152)	+69.9%
Exchange variation expenses	(617)	(524)	-15.1%	(1,153)	(634)	-45.0%
Present value adjustment - AVP	(579)	(418)	-27.8%	(1,198)	(633)	-47.2%
Other financial expenses	(65)	(194)	+198.5%	(120)	(355)	+195.8%
Financial Income	2,793	4,313	+54.4%	5,477	7,737	+41.3%
Interest income	199	157	-21.1%	413	319	-22.8%
Discounts	36	65	+80.6%	49	104	+112.2%
Yield from short-term investments	755	1,391	+84.2%	1,207	3,095	+156.4%
Exchange variation income	471	1,522	+223.1%	820	1,929	+135.2%
Present value adjustment - AVP	1,256	1,050	-16.4%	2,481	2,012	-18.9%
Other financial income	76	128	+68.4%	507	278	-45.2%

EBITDA and EBITDA Margin

EBITDA	2Q23	2Q24	Δ	1S23	1S24	Δ
Net Income for the Period	1,213	3,230	+166.3%	4,737	6,033	+27.4%
Income Tax and Social Contribution	461	1,458	+216.3%	125	2,037	+1529.6%
Financial Result	(1,161)	(2,452)	+111.2%	(2,238)	(4,835)	+116.0%
EBIT	513	2,236	+335.9%	2,624	3,235	+23.3%
Depreciation and Amortization	2,164	2,740	+26.6%	4,078	5,524	+35.5%
EBITDA	2,677	4,976	+85.9%	6,702	8,759	+30.7%
EBITDA Margin	5.2%	8.8%	+3.6 p.p.	6.7%	8.5%	+1.8 p.p.

Cash Flow

This quarter, cash consumption was R\$14.1 million higher, mainly due to investments in fixed assets.

Cash Flow	2Q23	2Q24	Δ	1S23	1S24	Δ
Cash Flows from Operating Activities	3,617	7,383	+104.1%	7,288	13,731	+88.4%
Changes in Assets and Liabilities	2,514	112	-95.5%	36,635	11,132	-69.6%
Financial Investments	(179)	34,102	-19151.4%	(360)	32,907	-9240.8%
Cash generated by investment activities	(7,061)	(21,744)	+207.9%	(26,291)	(29,998)	+14.1%
Cash generated by financing activities	(12,894)	(14,015)	+8.7%	(14,658)	(16,381)	+11.8%
Effect of exchange variation on cash and cash equivalents	(461)	(79)	-82.9%	(43)	458	-1165.1%
Cash flow (burn)	(14,464)	5,759	-139.8%	2,571	11,849	+360.9%
Financial Investments	179	(34,102)	-19151.4%	360	(32,907)	-9240.8%
Cash flow and Financial Investments	(14,285)	(28,343)	+98.4%	2,931	(21,058)	-818.5%

Net Cash

Net Cash	31/12/2023	30/06/2024	Δ
Short Term Debt	4,749	1,277	-73.1%
Long Term Debt	49,228	49,228	+0.0%
Gross Debt	53,977	50,505	-6.4%
Cash and Cash Equivalents	26,100	37,949	+45.4%
Financial Investments	43,673	10,766	-75.3%
Net Debt/(Cash Surplus)	(15,796)	1,790	-111.3%

Return on Invested Capital (ROIC) and Return on Equity (ROE) in the last twelve months (LTM)

NOPLAT (Net Operating Profit Less Adjusted Taxes)	2Q24	1Q24	4Q23	3Q23	2Q23
(=) EBITDA	4,976	3,783	3,440	7,071	2,677
Depreciation	2,740	2,784	2,663	2,220	2,164
(=) EBIT	2,236	999	777	4,851	513
Income Tax and Social Contribution	(1,458)	(579)	4,301	(2,446)	(461)
Financial Result Income Tax Reversal	834	810	487	515	395
(=) Operating Net Income (NOPLAT)	1,612	1,230	5,565	2,920	447
(=) Operating Net Income (NOPLAT) - Last Twelve Months	11,327	10,162	11,745	10,726	13,502

ROIC (Return on Invested Capital)	2Q24	1Q24	4Q23	3Q23	2Q23
Invested Capital - LTM	182,084	173,692	169,518	167,468	167,468
ROIC - LTM	6.2%	5.9%	6.9%	6.4%	8.1%

ROE (Return on Equity)	2Q24	1Q24	4Q23	3Q23	2Q23
Net Profit	3,230	2,803	6,509	3,921	1,213
Net Profit - Last Twelve Months	16,463	14,446	15,167	13,619	17,058
Shareholders' equity	197,070	193,055	189,995	197,009	192,763
Shareholders' equity - Last Twelve Months	194,282	193,206	192,941	192,626	192,387
ROE - LTM	8.5%	7.5%	7.9%	7.1%	8.9%

ANNEX I – WORKING CAPITAL AND CAPITAL INVESTED

Invested Capital	30/06/2024	31/03/2024	31/12/2023	30/09/2023	30/06/2023
Operational Assets	78,427	77,310	75,074	77,325	78,330
(+) Trade Accounts Receivable	26,080	24,335	20,163	24,241	22,142
(+) Long Term Trade Accounts Receivable	10,614	11,948	13,611	14,659	14,982
(+) Long Term Loans Granted	-	176	352	329	541
(+) Inventories	27,461	27,951	27,640	30,062	31,773
(+) Advances to Suppliers	2,172	2,189	1,494	1,341	1,241
(+) Loans Granted	1,073	1,335	1,549	1,495	1,459
(+) Prepaid Expenses	5,823	4,836	5,975	4,864	4,982
(+) Recoverable Taxes	5,204	4,540	4,290	334	1,210
Operational Liabilities	81,238	78,943	66,860	86,673	84,429
(-) Suppliers	13,536	9,534	6,554	10,702	13,046
(-) Tax Liabilities	5,688	2,664	1,743	3,552	1,775
(-) Payroll and Related Charges	9,457	6,395	5,233	9,179	7,508
(-) Advances from Customers	47,276	55,316	46,846	59,173	59,315
(-) Provisions	-	-	107	116	162
(-) Leases Payable	3,743	3,301	3,139	1,461	1,389
(-) Other Liabilities	1,538	1,733	3,238	2,490	1,234
(=) Working Capital	(2,811)	(1,633)	8,214	9,348)	(6,099)
Non-current Operating Assets	230,606	207,264	204,738	188,569	186,570
(+) Assets Held for Sale	1,597	1,597	1,597	2,746	2,746
(+) Deferred Income and Social Contribution Taxes	5,458	4,117	3,862	2,659	2,660
(+) Recoverable Taxes	-	222	2,363	2,322	2,276
(+) Judicial Deposits	454	575	575	487	1,021
(+) Other Assets	3,476	3,131	3,136	3,245	3,176
(+) Investments	20	20	20	20	20
(+) Property, Plant and Equipment	214,578	192,762	188,746	174,971	172,612
(+) Intangible Assets	5,023	4,840	4,439	2,119	2,059
Non-current Operating Liabilities	28,935	26,408	27,081	14,839	15,180
(-) Tax Liabilities	1,225	253	404	1,098	404
(-) Other Assets	622	749	864	1,004	1,114
(-) Leases Payable	22,417	20,759	20,702	7,637	7,621
(-) Provisions	4,671	4,647	5,111	5,100	6,041
(=) Fixed Capital	201,671	180,856	177,657	173,730	171,390
(=) Total invested capital	198,860	179,223	185,871	164,382	165,291
Financing					
(+) Shareholders' equity	197,070	193,055	189,995	197,009	192,763
(+) Dividends and interest on Equity Payable	-	11,672	11,672	-	-
(+) Short Term Loans Granted	1,277	3,566	4,749	4,748	4,771
(+) Long Term Loans Granted	49,228	47,988	49,228	1,186	2,372
(-) Cash and Cash Equivalents	37,949	32,190	26,100	29,913	26,099
(-) Short Term Financial Investments	-	34,386	33,478	4,788	4,705
(-) Long Term Financial Investments	10,766	10,482	10,195	3,860	3,811
(=) Total Financing	198,860	179,223	185,871	164,382	165,291

ANNEX II – FINANCIAL STATEMENTS – INCOME STATEMENT – CONSOLIDATED

Income Statement	2Q23	AV	2Q24	AV	AH	1S23	AV	1S24	AV	AH
Gross Sales Revenue ex-IPI	62,228	122.0%	66,383	117.9%	+6.7%	121,275	121.6%	122,210	118.2%	0.8%
Domestic Market	53,688	105.2%	51,597	91.6%	-3.9%	104,630	104.9%	96,811	93.6%	-7.5%
Exclusive Dealers	42,238	82.8%	43,081	76.5%	+2.0%	84,839	85.1%	82,094	79.4%	-3.2%
Multibrands	6,327	12.4%	5,759	10.2%	-9.0%	12,087	12.1%	10,316	10.0%	-14.6%
Unicasa Corporate	4,642	9.1%	2,519	4.5%	-45.7%	6,888	6.9%	3,898	3.8%	-43.4%
Other Revenues	481	0.9%	238	0.4%	-50.4%	816	0.8%	503	0.5%	-38.3%
Exports	8,540	16.7%	14,786	26.3%	+73.1%	16,645	16.7%	25,399	24.6%	52.6%
Sales Deductions	(11,211)	-22.0%	(10,069)	-17.9%	-10.2%	(21,548)	-21.6%	(18,803)	-18.2%	-12.7%
Net Revenue from Sales	51,017	100.0%	56,314	100.0%	+10.4%	99,727	100.0%	103,407	100.0%	3.7%
Cost of Goods Sold	(34,195)	-67.0%	(34,043)	-60.5%	-0.4%	(66,596)	-66.8%	(62,480)	-60.4%	-6.2%
Gross Profit	16,822	33.0%	22,271	39.5%	+32.4%	33,131	33.2%	40,927	39.6%	23.5%
Selling Expenses	(12,427)	-24.4%	(15,669)	-27.8%	+26.1%	(23,017)	-23.1%	(29,326)	-28.4%	27.4%
General and Administrative Expenses	(4,501)	-8.8%	(4,759)	-8.5%	+5.7%	(8,755)	-8.8%	(8,720)	-8.4%	-0.4%
Other Operating Income, Net	619	1.2%	393	0.7%	-36.5%	1,265	1.3%	354	0.3%	-72.0%
Operating Income	513	1.0%	2,236	4.0%	+335.9%	2,624	2.6%	3,235	3.1%	23.3%
Financial Expenses	(1,632)	-3.2%	(1,861)	-3.3%	+14.0%	(3,239)	-3.2%	(2,902)	-2.8%	-10.4%
Financial Income	2,793	5.5%	4,313	7.7%	+54.4%	5,477	5.5%	7,737	7.5%	41.3%
Operating Income before Income Tax and Social Contribution	1,674	3.3%	4,688	8.3%	+180.0%	4,862	4.9%	8,070	7.8%	66.0%
Income Tax and Social Contribution	(461)	-0.9%	(1,458)	-2.6%	+216.3%	(125)	-0.1%	(2,037)	-2.0%	1529.6%
Current	(43)	-0.1%	(1,335)	-2.4%	+3004.7%	217	0.2%	(2,211)	-2.1%	-1118.9%
Deferred	(418)	-0.8%	(123)	-0.2%	-70.6%	(342)	-0.3%	174	0.2%	-150.9%
Net Income for the Period	1,213	2.4%	3,230	5.7%	+166.3%	4,737	4.7%	6,033	5.8%	27.4%
Earnings per Share (R\$)	0.02		0.05			0.07		0.09		

ANNEX III - FINANCIAL STATEMENTS – BALANCE SHEET – CONSOLIDATED

Assets	31/12/2023	AV	30/06/2024	AV	Δ
Current Assets	120,689	34.5%	105,762	29.6%	-12.4%
Cash and Cash Equivalents	26,100	7.5%	37,949	10.6%	+45.4%
Restricted Marketable Securities	33,478	9.6%	-	0.0%	-100.0%
Trade Accounts Receivable	20,163	5.8%	26,080	7.3%	+29.3%
Inventories	27,640	7.9%	27,461	7.7%	-0.6%
Advances to Suppliers	1,494	0.4%	2,172	0.6%	+45.4%
Loans Granted	1,549	0.4%	1,073	0.3%	-30.7%
Prepaid Expenses	5,975	1.7%	5,823	1.6%	-2.5%
Recoverable Taxes	4,290	1.2%	5,204	1.5%	+21.3%
Non-Current Assets	228,896	65.5%	251,986	70.4%	+10.1%
Financial Investments	10,195	2.9%	10,766	3.0%	+5.6%
Trade Accounts Receivable	13,611	3.9%	10,614	3.0%	-22.0%
Loans Granted	352	0.1%	-	0.0%	-100.0%
Assets Held for Sale	1,597	0.5%	1,597	0.4%	+0.0%
Deferred Income and Social Contribution Taxes	3,862	1.1%	5,458	1.5%	+41.3%
Recoverable Taxes	2,363	0.7%	-	0.0%	-100.0%
Judicial Deposits	575	0.2%	454	0.1%	-21.0%
Other Assets	3,136	0.9%	3,476	1.0%	+10.8%
Investments	20	0.0%	20	0.0%	+0.0%
Property, Plant and Equipment	188,746	54.0%	214,578	60.0%	+13.7%
Intangible Assets	4,439	1.3%	5,023	1.4%	+13.2%
Total Assets	349,585	100%	357,748	100%	+2.3%
Liabilities	31/12/2023	AV	30/06/2024	AV	Δ
Current Liabilities	83,281	23.8%	82,515	23.1%	-0.9%
Loans and Financing	4,749	1.4%	1,277	1.4%	-73.1%
Suppliers	6,554	1.9%	13,536	3.8%	+106.5%
Tax Liabilities	1,743	0.5%	5,688	1.6%	+226.3%
Dividends and interest on Equity Payable	11,672	3.3%	-	0.0%	-100.0%
Payroll and Related Charges	5,233	1.5%	9,457	2.6%	+80.7%
Advances from Customers	46,846	13.4%	47,276	13.2%	+0.9%
Provisions	107	0.0%	-	0.0%	-100.0%
Other Liabilities	3,238	0.9%	1,538	0.4%	-52.5%
Leases Payable	3,139	0.9%	3,743	0.4%	-52.5%
Non-Current Liabilities	76,309	21.8%	78,163	21.8%	+2.4%
Loans and Financing	49,228	14.1%	49,228	13.8%	+0.0%
Tax Liabilities	404	0.1%	1,225	0.3%	+203.2%
Provisions	5,111	1.5%	4,671	1.3%	-8.6%
Other Liabilities	864	0.2%	622	0.2%	-28.0%
Leases Payable	20,702	5.9%	22,417	6.3%	+8.3%
Shareholders' equity	189,995	54.3%	197,070	55.1%	+3.7%
Capital Stock	147,000	42.0%	147,000	41.1%	+0.0%
Retained Profits Reserve	43,284	12.4%	43,284	12.1%	+0.0%
Cumulative Translation Adjustment	(289)	-0.1%	753	0.2%	-360.6%
Accumulated Profit/(Loss)	-	0.0%	6,033	1.7%	n/a
Total Liabilities and Shareholders' Equity	349,585	100%	357,748	100%	+2.3%

ANNEX IV – FINANCIAL STATEMENTS – CASH FLOW STATEMENT – CONSOLIDATED

Cash Flow Statement	2Q23	2Q24	Δ	1S23	1S24	Δ
Net income (loss) for the period	1,213	3,230	+166.3%	4,737	6,033	+27.4%
Adjustment to Reconcile the Net Income to Cash from Operating Activities:						
Depreciation and Amortization	2,164	2,740	+26.6%	4,078	5,524	+35.5%
Income tax and social contribution	461	1,458	+216.3%	125	2,037	+1529.6%
Foreign Exchange Variation	(25)	(1,001)	+3904.0%	(285)	(1,220)	+328.1%
Interest Appropriation	325	659	+102.8%	678	1,152	+69.9%
Provision for Litigation	84	24	-71.4%	163	(440)	-369.9%
Provision for Obsolescence	1	51	+5000%	55	207	+276.4%
Allowance for Doubtful Accounts	(169)	-	-100.0%	(83)	17	-120.5%
Other provision	(436)	196	-145.0%	(2,441)	(1,027)	-57.9%
Disposal of Property, Plant and Equipment	(1)	26	-2700%	261	1,448	+454.8%
Cash Flows from Operating Activities	3,617	7,383	+104.1%	7,288	13,731	+88.4%
Changes in Assets and Liabilities						
Trade Accounts Receivable	2,413	900	-62.7%	7,173	(1,247)	-117.4%
Inventories	914	439	-52.0%	3,777	(28)	-100.7%
Recoverable Taxes	4,079	(442)	-110.8%	1,544	1,449	-6.2%
Loans Granted	227	438	+93.0%	(701)	828	-218.1%
Other Current and Non-Current Assets	2,093	(1,125)	-153.8%	2,504	(1,765)	-170.5%
Suppliers	(1,104)	3,709	-436.0%	4,863	6,529	+34.3%
Advance from Customers	(4,437)	(8,040)	+81.2%	16,878	430	-97.5%
Tax Liabilities	(1,859)	2,145	-215.4%	(1,100)	2,614	-337.6%
Other Current and Non-Current Liabilities	934	2,544	+172.4%	2,443	3,202	+31.1%
Payment of Income and Social Contribution Taxes	(746)	(456)	-38.9%	(746)	(880)	+18.0%
Net Cash from Operating Activities	6,131	7,495	+22.2%	43,923	24,863	-43.4%
Cash Flows from Investing Activities						
Financial Investments	(179)	34,102	-19151%	(360)	32,907	-9240.8%
Property, Plant and Equipment	(6,728)	(21,550)	+220.3%	(25,802)	(29,163)	+13.0%
Intangible Assets	(333)	(194)	-41.7%	(489)	(835)	+70.8%
Net Cash used in Investing Activities	(7,240)	12,358	-270.7%	(26,651)	2,909	-110.9%
Cash Flows from Financing Activities						
Loan and Interest Payments	(1,993)	(1,772)	-11.1%	(3,543)	(3,602)	+1.7%
Payment of Interest on Shareholders' Equity	(10,617)	(11,672)	+9.9%	(10,617)	(11,672)	+9.9%
Lease payment	(284)	(571)	+101.1%	(498)	(1,107)	+122.3%
Cash Flows (used in) from Financing Activities	(12,894)	(14,015)	+8.7%	(14,658)	(16,381)	+11.8%
Effect of exchange variation on cash and cash equivalents	(461)	(79)	-82.9%	(43)	458	-1165%
Increase (Decrease) in Cash and Cash Equivalents	(14,464)	5,759	-139.8%	2,571	11,849	+360.9%
Changes in Cash and Cash Equivalents						
At the Beginning of the Period	40,563	32,190	-20.6%	23,528	26,100	+10.9%
At the End of the Period	26,099	37,949	+45.4%	26,099	37,949	+45.4%
Increase (Decrease) in Cash and Cash Equivalents	(14,464)	5,759	-139.8%	2,571	11,849	+360.9%

ANNEX V –GROSS REVENUE EX-IPI AND Additional Information – CONSOLIDATED

Gross Revenue from Sales Ex-IPI	1Q23	1Q24	2Q23	2Q24	3Q22	3Q23	4Q22	4Q23	1S23	1S24	2022	2023
Gross Revenue from Sales Ex-IPI	59,047	55,827	62,228	66,383	79,657	70,649	76,273	70,052	121,275	122,210	298,655	261,976
Domestic Market	50,942	45,214	53,688	51,597	67,781	58,071	64,814	56,897	104,630	96,811	257,859	219,598
Exclusive Dealers	42,601	39,013	42,238	43,081	52,599	48,646	55,084	49,000	84,839	82,094	200,021	182,969
Multibrands	5,760	4,558	6,327	5,759	9,280	5,410	6,483	5,884	12,087	10,316	32,594	22,897
Unicasa Corporate	2,246	1,379	4,642	2,519	4,756	3,534	2,440	1,581	6,888	3,898	21,886	12,004
Other Revenues	335	265	481	238	1,147	481	807	432	816	503	3,358	1,729
Export Market	8,105	10,613	8,540	14,786	11,876	12,578	11,459	13,155	16,645	25,399	40,796	42,378
Additional Information	1Q23	1Q24	2Q23	2Q24	3Q22	3Q23	4Q22	4Q23	1S23	1S24	2022	2023
Δ Same Stores Sales	4.4%	-2.9%	8.0%	11.6%	14.6%	-1.7%	5.5%	-6.5%	5.9%	4.8%	17.8%	-0.7%
Δ Same Stores Volume	-13.1%	-3.2%	-4.6%	12.6%	-8.0%	-7.6%	-14.4%	-11.2%	-8.2%	3.7%	-4.4%	-8.5%
Δ Total Volume	-34.0%	-12.0%	-24.2%	-3.4%	-14.3%	-20.8%	-29.0%	-15.2%	-29.1%	-7.6%	-8.5%	-23.8%