



UNICASA

Móveis

EARNINGS RELEASE 1Q14



Market data as of May 07th, 2014

Stock price: R\$4.40

Market capitalization: R\$290,780,001.60

1Q14 Conference Call

Conference call in Portuguese with simultaneous translation into English:

May, 8th, 2014

Wednesday, 11:00 a.m.
(Brasília time)

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Disclaimer

The forward-looking statements in this document related to the business prospects, projections of operating and financial results and growth prospects of Unicasa are merely estimates and as such are based exclusively on Management's expectations for the future of the business. These expectations depend substantially on market conditions, the performance of the Brazilian economy, industry and international markets, and are subject to known and unknown risks and uncertainties, which can cause such expectations not to materialize or cause actual results to differ materially from those expected and, therefore, are subject to change without prior notice.

Bento Gonçalves (RS), May 7th, 2014. Unicasa Móveis S.A. (BM&FBOVESPA: UCAS3), one of the leading companies in Brazil's customized furniture industry, with a presence in all states and products in all income segments sold under the brands Dell Anno, Favorita, New, Telasul, Casa Brasileira and Unicasa Corporate, announces today its results for the first quarter (1Q14). Except where stated otherwise, all variations and comparisons are in relation to the same period of the previous year. The following financial and operating information, except where stated otherwise, is presented with consolidated data (with Unicasa Comércio de Móveis Ltda), in thousands of Brazilian reais and in accordance with the International Financial Reporting Standards (IFRS).

Period highlights

- Net revenue of R\$54.2 million in 1Q14;
- Net income of R\$4.7 million in 1Q14, 8.6% of sales;
- Dell Anno and Favorita income increased 8.4%;
- Gross margin increased 0,7 p.p., reaching 41.3% in 1Q14.

Consolidated highlights

Executive Summary	1Q13	1Q14	Δ
Net Revenue	54.981	54.223	-1,4%
Gross Income	22.301	22.405	0,5%
Gross Margin	40,6%	41,3%	0,7 p.p.
Operating Income	5.152	3.300	-35,9%
Operating Margin	9,4%	6,1%	-3,3 p.p.
Net profit	6.225	4.679	-24,8%
Net Margin	11,3%	8,6%	-2,7 p.p.
EBITDA	7.326	5.094	-30,5%
EBITDA Margin	13,3%	9,4%	-3,9 p.p.

SALES AND DISTRIBUTION CHANNELS

Continuing the process of repositioning of the Dell Anno and Favorita brands, we reduced the dealer network by 60 stores in 1Q14. This repositioning involves replacement or shutdown of stores located in markets with poor response to the brands' proposition and with low revenue and profit generation for the Company.

Our multibrand dealer channel ended 1Q14 with 2,852 stores, of which 650 were New and Casa Brasileira multibrand stores, and 2,202 were retail chain stores selling the Telasul Modulados brand.

The exclusive dealer network ended 1Q14 with 744 stores, of which 321 were Dell Anno and Favorita stores, and 423 were New and Casa Brasileira Franchise stores.

Below is the breakdown of our distribution network by brand and channel:

Period	2013	1Q14	Δ
Exclusive and Own Stores	832	744	(88)
Dell Anno and Favorita	381	321	(60)
New and Casa Brasileira	451	423	(28)
Multibrand	2,852	2,852	-
New and Casa Brasileira Multibrand	650	650	-
Telasul Modulados	2,202	2,202	-

SALES PERFORMANCE

Gross Revenue ex-IPI

Revenue information by brand is presented based on gross revenue excluding the IPI federal value-added tax (Gross Revenue ex-IPI) from the comparison base, since this method improves the comparability of sales information by brand. The rate of IPI tax was reduced from 5% to 0% from March 26, 2012 to January 31, 2013, after which it was raised to 2.5% as from February 1, to 3% as from July 1, to 3.5% as from October 1, and to 4% as from January 1, 2014, with the return of a 5% rate expected on July 1, 2014. Information on gross revenue, gross revenue ex-IPI and modules sold is available in Attachment IV to this report.

Dell Anno and Favorita

Dell Anno and Favorita – Exclusive and Own Stores	1Q13	1Q14	Δ
Gross Revenue, ex-IPI	35,782	38,799	8.4%
Number of Modules Sold (thousand units)	118.7	113.0	-4.8%
Average Unit Price (R\$)	301.4	343.4	13.9%

The Dell Anno and Favorita brands registered growth of 8.4% in Gross Revenue ex-IPI, a reduction of 4.8% in modules sold and an increase of 13.9% in average unit price compared to 1Q13. The increase in the average price of module sold is mainly due to the improved sales mix.

Continuing the trend observed in 4Q13, revenue from own stores is increasing its share of the Dell Anno brand sales portfolio.

New and Casa Brasileira

New and Casa Brasileira Exclusive Dealers	1Q13	1Q14	Δ
Gross Revenue, ex-IPI	20.793	19.741	-5,1%
Number of Modules Sold (thousand units)	110,2	99,1	-10,1%
Average Unit Price (R\$)	188,7	199,2	5,6%

Multibrands	1Q13	1Q14	Δ
Gross Revenue, ex-IPI	8.339	7.835	-6,0%
Number of Modules Sold (thousand units)	52,7	48,3	-8,3%
Average Unit Price (R\$)	158,2	162,2	2,5%

Gross revenue ex-IPI from the Exclusive channels of the New brand and the franchise stores of the Casa Brasileira brand decreased by 5.1% compared to 1Q13, with modules sold decreasing 10.1% and the average unit price increasing 5.6% compared to 1Q13.

The Multibrand channel (New, Casa Brasileira and other) recorded a decrease in Gross Revenue ex-IPI of 6.0% in 1Q14, while the number of modules sold fell 8.3% in 1Q14 and average unit price increased 2.5% in 1Q14 mainly due to the mix sales.

Telasul Modulados

The performance of the Telasul Modulados brand was marked by reductions of 60.1% in Gross Revenue ex-IPI, 54.5% in sales volume and 12.4% in average price.

Telasul Modulados	1Q13	1Q14	Δ
Gross Revenue, ex-IPI	3,209	1,280	-60.1%
Number of Modules Sold (thousand units)	26.8	12.2	-54.5%
Average Unit Price (R\$)	119.7	104.9	-12.4%

Unicasa Corporate

This segment registered growth in Gross Revenue ex-IPI of 52.6%, with sales volume growing 45.7% and average unit price increasing 4.7%.

Unicasa Corporate	1Q13	1Q14	Δ
Gross Revenue, ex-IPI	812	1,239	52.6%
Number of Modules Sold (thousand units)	3.5	5.1	45.7%
Average Unit Price (R\$)	232.0	242.9	4.7%

Other Revenues

Other revenues are derived from sales to employees, suppliers, freight operators and other.

Other Revenues	1Q13	1Q14	Δ
Gross Revenue, ex-IPI	1,282	813	-36.6%
Number of Modules Sold (thousand units)	10.6	9.9	-6.6%
Average Unit Price (R\$)	120.9	82.1	-32.1%

Export Market

Exports registered growth of 33.2% in revenue, a decreasing of 12.9% in sales volume and an increasing of 53.0% in the average price.

Export Market	1Q13	1Q14	Δ
Gross Revenue, ex-IPI	997	1,328	33.2%
Number of Modules Sold (thousand units)	12.4	10.8	-12.9%
Average Unit Price (R\$)	80.4	123.0	53.0%

Consolidated Indicators - Unicasa

Unicasa Indústria de Móveis	1Q13	1Q14	Δ
Gross Revenue, ex-IPI	71,214	71,035	-0.3%
Number of Modules Sold (thousand units)	334.9	298.4	-10.9%
Average Unit Price (R\$)	212.6	238.1	12.0%

Domestic Market	1Q13	1Q14	Δ
Gross Revenue, ex-IPI	70,217	69,707	-0.7%
Number of Modules Sold (thousand units)	322.5	287.6	-10.8%
Average Unit Price (R\$)	217.7	242.4	11.3%

Export Market	1Q13	1Q14	Δ
Gross Revenue, ex-IPI	997	1,328	33.2%
Number of Modules Sold (thousand units)	12.4	10.8	-12.9%
Average Unit Price (R\$)	80.4	123.0	53.0%

FINANCIAL PERFORMANCE

Executive Summary	1Q13	1Q14	Δ
Net Revenue	54,981	54,223	-1.4%
Gross Income	22,301	22,405	0.5%
Gross Margin	40.6%	41.3%	0.7 p.p.
Operating Income	5,152	3,300	-35.9%
Operating Margin	9.4%	6.1%	-3.3 p.p.
Net profit	6,225	4,679	-24.8%
Net Margim	11.3%	8.6%	-2.7 p.p.
EBITDA	7,326	5,094	-30.5%
EBITDA Margin	13.3%	9.4%	-3.9 p.p.

Net Revenue

The Company's net revenue decreased by 1.4% in 1Q14 compared to 1Q13. The reduction in revenue was mainly due to the performance of New and Casa Brasileira Brand on the Exclusive and Franchise channel.

Cost of Goods Sold (COGS)

Cost of goods sold decreased R\$0.9 million in the quarter, from R\$32.7 million in 1Q13 to R\$31.8 million in 1Q14. This decrease was mainly due to: (i) the lower general production expenses due to the decline in sales volume; and (ii) the lower depreciation expense on account of the revision in the useful life of property, plant and equipment. Consequently, the decrease in sales volume reduced the base for the dilution of fixed expenses and contributed to the increase in the unit cost of module sold, from R\$97.58 to R\$106.63.

Gross Profit and Gross Margin

Gross profit in the quarter was R\$22.4 million, with gross margin of 41.3%. Margin increased 0.7 p.p., from 40.6% in 1Q13 to 41.7% this quarter. Apart from the factors that influenced the decrease in the cost of goods sold, own store sales significantly impacted gross margin, since margin from it is higher.

Selling, General and Administrative Expenses (SG&A)

Selling expenses, general and administrative expenses were R\$ 20.0 million in 1Q14, 10.6% higher than 1Q13, representing 36.9% of net revenue, an increase of 4.0 pp over 1Q13.

Selling General and Administrative Expenses	1Q13	1Q14	Δ
Total	(18,102)	(20,028)	10.6%
Selling Expenses	(14,024)	(15,792)	12.6%
% of Net Revenue	25.5%	29.1%	3.6 p.p.
Administrative Expenses	(4,078)	(4,236)	3.9%
% of Net Revenue	7.4%	7.8%	0.4 p.p.
SG&A % of Net Revenue	32.9%	36.9%	4.0 p.p.

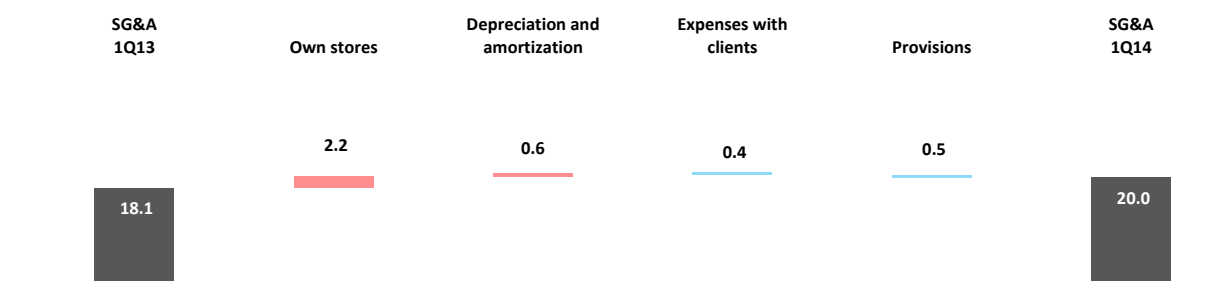
Expenses with Own Stores and the Service Center increased R\$2.2 million in the quarter, led mainly by variable expenses which accounted R\$1.3 million.

Expenses with clients decreased by R\$0.4 million from 1Q13. These expenses are related to the expenses with services rendered to final consumers at the closed stores.

Expenses with amortization and depreciation increased by R\$0.6 million due to the amortization of commercial points.

Expenses with provisions decreased by R\$0.5 million compared to 1Q13, mainly due to the lower allowance for doubtful accounts recorded in this quarter.

The following chart presents the reconciliation of Selling, General and Administrative Expenses in 1Q13 and 1Q14⁽¹⁾:



⁽¹⁾ In million.

Other Operating Income and Expenses

Other operating income and expenses remains almost stable in relation to 1Q13, reducing 3.1%.

Other Operating Income and Expenses	1Q13	1Q14	Δ
Total	953	923	-3.1%
Operating Expenses	(4)	(190)	4650.0%
Operating Income	957	1,113	16.3%
Bank Premium	649	709	9.2%
Other Operating Income	308	404	31.2%
% of Net Revenue	1.7%	1.7%	0.0 p.p.

Net Financial Result

The net financial result decreased 30.0% compared to 1Q13, mainly due to the lower adjusted present value recognition in this quarter. The net financial result is presented below:

Financial Result	1Q13	1Q14	Δ
Net Financial Result	2,849	1,994	-30.0%
Financial Expenses	(427)	(566)	32.6%
IOF charge and bank fees	(146)	(225)	54.1%
Loans and financing expenses	(120)	(9)	-92.5%
Exchange variation expenses	(29)	(169)	482.8%
Present value adjustment - AVP	(112)	(115)	2.7%
Other financial expenses	(20)	(48)	140.0%
Financial Income	3,276	2,560	-21.9%
Interest income	582	489	-16.0%
Discounts	43	57	32.6%
Yield from short-term investments	505	243	-51.9%
Exchange variation income	4	123	2975.0%
Present value adjustment - AVP	2,032	1,581	-22.2%
Other financial income	110	67	-39.1%

Net Income

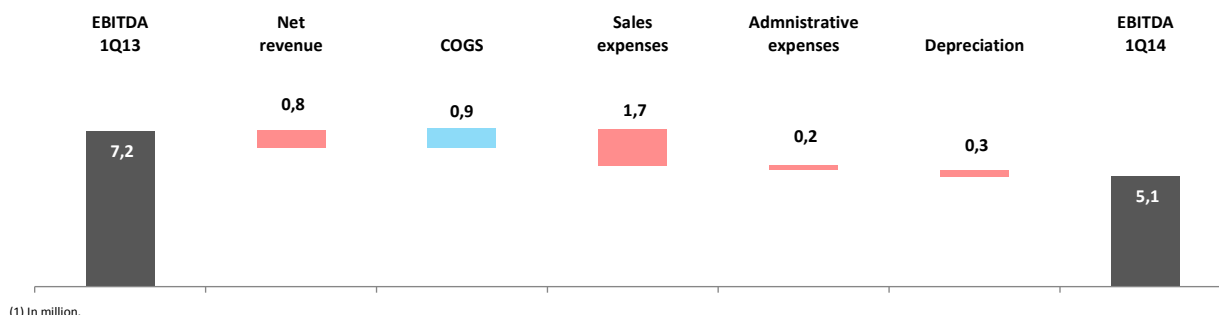
Net income declined by 24.8% from 1Q13, mainly due to the higher own store and serve center expenses.

EBITDA and EBITDA Margin

EBITDA decreased by 3.9 p.p., from R\$7.2 million in 1Q13 to R\$5.1 million in 1Q14. EBITDA margin was 9.4% in this quarter. The decline is explained by the same reasons that affected net income.

EBITDA	1Q13	1Q14	Δ
Net Income for the Period	6.225	4.679	-24,8%
(-) Income Tax and Social Contribution	(1.776)	(615)	-65,4%
(-) Financial Result	2.849	1.994	-30,0%
EBIT	5.152	3.300	-35,9%
(-) Depreciation and Amortization	(2.174)	(1.794)	-17,5%
EBITDA	7.326	5.094	-30,5%
EBITDA Margin	13,3%	9,4%	-3,9 p.p.

The chart below shows the reconciliation in EBITDA between 1Q13 and 1Q14 ⁽¹⁾:



Net Cash

On March 31, 2014, the Company held a cash balance of R\$20.6 million, or 39.8% lower than in the same period last year due to the reduction in financial debt, CAPEX and payments over the Refis tax amnesty program on the period.

Net Cash	3/31/2013	3/31/2014	Δ
Short Term Debt	5,215	279	-94.7%
Long Term Debt	279	-	-100.0%
Gross Debt	5,494	279	-94.9%
Cash and Cash Equivalents	39,854	20,973	-47.4%
Net Debt	(34,360)	(20,694)	-39.8%

Return on Invested Capital (ROIC)

The Company's net ROIC in the last twelve months (LTM) to 1Q14 was 5.7%, down 7.0 p.p. from the same period last year.

Return on Invested Capital (ROIC)	1Q13	1Q14	Δ
EBIT (LTM)	33,704	12,006	-64.4%
Average of Operating Assets	209,453	199,593	-4.7%
ROIC	16.1%	6.0%	-10.1 p.p.
Effective IR + CSLL rate (LTM)	21.1%	4.3%	-16.8 p.p.
ROIC, Net	12.7%	5.7%	-7.0 p.p.

ANNEX I – FINANCIAL STATEMENTS – INCOME STATEMENT - CONSOLIDATED

Income Statement	1Q13	VA	1Q14	VA	Δ
Gross Revenue from Sales	72,480	132%	73,695	136%	1.7%
Domestic Market	71,483	130%	72,367	133%	1.2%
Dell Anno and Favorita	36,443	66%	40,244	74%	10.4%
New and Casa Brasileira Exclusive Dealers	21,159	38%	20,517	38%	-3.0%
New and Casa Brasileira Multibrand	8,487	15%	8,149	15%	-4.0%
Telasul Magazine	3,267	6%	1,326	2%	-59.4%
Unicasa Corporate	822	1%	1,287	2%	56.6%
Other Revenues	1,305	2%	844	2%	-35.3%
Exports	997	2%	1,328	2%	33.2%
Sales Deductions	(17,499)	-32%	(19,472)	-36%	11.3%
Net Revenue from Sales	54,981	100%	54,223	100%	-1.4%
Cost of Goods Sold	(32,680)	-59%	(31,818)	-59%	-2.6%
Gross Profit	22,301	41%	22,405	41%	0.5%
Selling Expenses	(14,024)	-26%	(15,792)	-29%	12.6%
General and Administrative Expenses	(4,078)	-7%	(4,236)	-8%	3.9%
Other Operating Income, Net	953	2%	923	2%	-3.1%
Income Before Financial (Expenses) Income	5,152	9%	3,300	6%	-35.9%
Financial Expenses	(427)	-1%	(566)	-1%	32.6%
Financial Income	3,276	6%	2,560	5%	-21.9%
Operating Income before Income Tax and Social Contribution	8,001	15%	5,294	10%	-33.8%
Income Tax and Social Contribution	(1,776)	-3%	(615)	-1%	-65.4%
Current	(2,947)	-5%	(2,299)	-4%	-22.0%
Deferred	1,171	2%	1,684	3%	43.8%
Net Income for the Period	6,225	11%	4,679	9%	-24.8%
Earnings per Share (R\$)	0.09	-	0.07	-	-22.2%

ANNEX II - FINANCIAL STATEMENTS – BALANCE SHEET - CONSOLIDATED

Assets	12/31/2013	3/31/2014	Δ
Current Assets	114,385	124,154	8.5%
Cash and Cash Equivalents	11,629	20,973	80.4%
Trade Accounts Receivable	65,342	62,636	-4.1%
Inventories	23,304	24,129	3.5%
Advances to Suppliers	1,559	1,087	-30.3%
Loans Granted	1,287	1,492	15.9%
Prepaid Expenses	2,386	5,219	118.7%
Recoverable Taxes	6,230	4,173	-33.0%
Other Assets	2,648	4,445	67.9%
Non-Current Assets	142,501	145,718	2.3%
Trade Accounts Receivable	9,369	9,144	-2.4%
Loans Granted	2,387	4,257	78.3%
Assets Held for Sale	12,668	12,133	-4.2%
Deferred Income and Social Contribution Taxes	9,481	11,165	17.8%
Recoverable Taxes	18	12	-33.3%
Prepaid Expenses	88	-	-100.0%
Judicial Deposits	3,555	3,749	5.5%
Other Assets	1,975	1,956	-1.0%
Investments	82	82	0.0%
Property, Plant and Equipment	81,758	82,631	1.1%
Intangible Assets	21,120	20,589	-2.5%
Total Assets	256,886	269,872	5.1%

Liabilities	12/31/2013	3/31/2014	Δ
Current Liabilities	46,427	54,640	17.7%
Loans and Financing	557	279	-49.9%
Suppliers	6,311	11,734	85.9%
Tax Liabilities	4,636	4,045	-12.7%
Dividends and interest on Equity Payable	5,889	5,889	0.0%
Payroll and Related Charges	5,983	6,706	12.1%
Advances from Customers	22,037	25,520	15.8%
Other Liabilities	1,014	467	-53.9%
Non-Current Liabilities	5,156	5,250	1.8%
Provision	5,156	5,250	1.8%
Shareholders' equity	205,303	209,982	2.3%
Capital Stock	187,709	187,709	0.0%
Capital Reserve	(2,658)	(2,658)	0.0%
Retained Profits Reserve	20,252	20,252	0.0%
Profit Accumulated	-	4,679	0.0%
Total Liabilities and Shareholders' Equity	256,886	269,872	5.1%

ANNEX III – FINANCIAL STATEMENTS – CASH FLOW STATEMENT – CONSOLIDATED⁽¹⁾

Cash Flow Statement	1Q13	1Q14	Δ
Operating Income Before Income And Social Contribution Taxes	8,001	5,294	-33.8%
Adjustment to Reconcile the Net Income to Cash from Operating Activities:			
Depreciation and Amortization	2,174	1,794	-17.5%
Foreign Exchange Variation	(42)	128	-404.8%
Interest Appropriation	120	9	-92.5%
Provision for Litigation	494	94	-81.0%
Provision for Obsolescence	(91)	93	-202.2%
Allowance for Doubtful Accounts	1,071	654	-38.9%
Disposal of Property, Plant and Equipment	111	140	26.1%
Cash Flows from Operating Activities	11,838	8,206	-30.7%
Changes in Assets and Liabilities			
Trade Accounts Receivable	2,714	2,149	-20.8%
Inventories	(2,296)	(918)	-60.0%
Recoverable Taxes	2,919	(236)	-108.1%
Restricted Short -Term Investments	-	-	0.0%
Loans Granted	(58)	(2,075)	3477.6%
Prepaid Expenses	(4,609)	(2,745)	-40.4%
Judicial Deposits	(304)	(194)	-36.2%
Other Current ou Non-Current Assets	(800)	(1,306)	63.3%
Non-Current Assets Available for Sale	-	535	0.0%
Suppliers	1,976	5,423	174.4%
Advance from Customers	3,060	3,483	13.8%
Tax Liabilities	364	(591)	-262.4%
Other Current ou Non-Current Liabilities	741	176	-76.2%
Payment of Income and Social Contribution Taxes	(1,869)	-	-100.0%
Net Cash from Operating Activities	13,676	11,907	-12.9%
Cash Flows from Investing Activities			
Property, Plant and Equipment	(2,044)	(2,151)	5.2%
Intangible Assets	(186)	(125)	-32.8%
Net Cash used in Investing Activities	(2,230)	(2,276)	2.1%
Cash Flows from Financing Activities			
Loan and Interest Payments	(311)	(287)	-7.7%
Cash Flows (used in) from Financing Activities	(311)	(287)	-7.7%
Increase (Decrease) in Cash and Cash Equivalents	11,135	9,344	-16.1%
Changes in Cash and Cash Equivalents			
At the Beginning of the Period	28,719	11,629	-59.5%
At the End of the Period	39,854	20,973	-47.4%
Increase (Decrease) in Cash and Cash Equivalents	11,135	9,344	-16.1%

⁽¹⁾ The Statement of Cash Flow was prepared by the indirect method and is shown in accordance with CPC 3 – Statement of Cash Flows, Issued by Brazil's Accounting Pronouncements Committee (CPC). Transactions that do not affect cash are described in Note 27 to the Quarterly Information (ITR) on June 30th, 2013.

ANNEX IV – GROSS REVENUE, GROSS REVENUE EX-IPI AND MODULES SOLD – CONSOLIDATED

Gross Revenue	1Q13	1Q14	2Q13	3Q13	4Q13	1S13	9M13	2013
Total Gross Revenue	72,480	73,695	84,241	85,764	102,162	156,721	242,485	344,647
Domestic Market	71,483	72,367	82,825	81,259	100,110	154,308	235,567	335,677
Dell Anno and Favorita - Exclusive Dealers and Own Stores	36,443	40,244	41,569	43,141	56,086	78,012	121,153	177,239
New and Casa Brasileira Exclusive Dealers	21,159	20,517	24,474	23,263	26,053	45,633	68,896	94,949
New and Casa Brasileira Multibrand	8,487	8,149	9,575	9,957	10,094	18,062	28,019	38,113
Telasul Modular	3,267	1,326	4,501	2,548	4,021	7,768	10,316	14,337
Unicasa Corporate	822	1,287	1,160	997	2,343	1,982	2,979	5,322
Other Revenues	1,305	844	1,546	1,353	1,513	2,851	4,204	5,717
Export Market	997	1,328	1,416	4,505	2,052	2,413	6,918	8,970

Gross Revenue from Sales Ex-IPI	1Q13	1Q14	2Q13	3Q13	4Q13	1S13	9M13	2013
Total Gross Revenue	71,214	71,035	82,237	83,413	98,871	153,451	236,864	335,735
Domestic Market	70,217	69,707	80,821	78,908	96,819	151,038	229,946	326,765
Dell Anno and Favorita - Exclusive Dealers and Own Stores	35,782	38,799	40,562	41,859	54,293	76,344	118,203	172,496
New and Casa Brasileira Exclusive Dealers	20,793	19,741	23,886	22,598	25,188	44,679	67,277	92,465
New and Casa Brasileira Multibrand	8,339	7,835	9,341	9,663	9,750	17,680	27,343	37,093
Telasul Modular	3,209	1,280	4,393	2,473	3,870	7,602	10,075	13,945
Unicasa Corporate	812	1,239	1,745	969	2,267	2,557	3,526	5,793
Other Revenues	1,282	813	894	1,346	1,451	2,176	3,522	4,973
Export Market	997	1,328	1,416	4,505	2,052	2,413	6,918	8,970

Modules Sold (Units)	1Q13	1Q14	2Q13	3Q13	4Q13	1S13	9M13	2013
Total Gross Revenue	334,924	298,418	379,980	434,609	422,609	714,904	1,149,513	1,572,122
Domestic Market	322,513	287,616	368,367	350,148	406,525	690,880	1,041,028	1,447,553
Dell Anno and Favorita - Exclusive Dealers and Own Stores	118,665	113,027	130,811	133,132	161,388	249,476	382,608	543,996
New and Casa Brasileira Exclusive Dealers	110,189	99,133	121,807	116,931	125,190	231,996	348,927	474,117
New and Casa Brasileira Multibrand	52,726	48,259	57,428	60,864	61,798	110,154	171,018	232,816
Telasul Modular	26,839	12,248	37,713	19,359	36,113	64,552	83,911	120,024
Unicasa Corporate	3,518	5,094	3,284	5,027	7,839	6,802	11,829	19,668
Other Revenues	10,576	9,855	17,324	14,835	14,197	27,900	42,735	56,932
Export Market	12,411	10,802	11,613	84,461	16,084	24,024	108,485	124,569